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Course 804: Skills of Expert Testimony September 27, 2023 Mackinac Island, MI



Course 804: Skills of Expert Testimony

Course Description:

This course is facilitated by an attorney and/or an experienced appraiser. The situations faced by the expert witness are analyzed through extensive use of simulations based on actual cases, creating a unique learning situation.

Course Level:

Advanced

Course Tuition Includes:

Participant Manual

Topics:

- What to consider when hiring a witness and when accepting an assignment
- How to handle discovery and exchange of information
- What you need to know about a jury
- Ways to handle qualifications
- Techniques of direct testimony
- The “do’s and don’ts” of displays
- Techniques of effective cross-examination

Who Should Take This Course:

This course is designed for right of way professionals or individuals who are appraisers or non-appraisers, and who are in need of practical skills to use during cross-examination and/or testimony in court related to acquisition and appraisal activities.

