

19210 S. Vermont Avenue, Building A, Suite 100 Gardena, CA 90248 Phone: (310) 538-0233 www.irwaonline.org

# Course 804: Skills of Expert Testimony September 27, 2023 Mackinac Island, MI









Course 804: Skills of Expert Testimony

## **Course Description:**

This course is facilitated by an attorney and/or an experienced appraiser. The situations faced by the expert witness are analyzed through extensive use of simulations based on actual cases, creating a unique learning situation.

#### **Course Level:**

Advanced

## Topics:

- What to consider when hiring a witness and when accepting an assignment
- How to handle discovery and exchange of information
- What you need to know about a jury
- Ways to handle qualifications
- Techniques of direct testimony
- The "do's and don'ts" of displays
- · Techniques of effective cross-examination

#### **Course Tuition Includes:**

Participant Manual

## Who Should Take This Course:

This course is designed for right of way professionals or individuals who are appraisers or non-appraisers, and who are in need of practical skills to use during crossexamination and/or testimony in court related to acquisition and appraisal activities.

Course 804: S Register online at w	kills of Expert www.irwaonline.org /	<b>Testimony</b> Fax this entire page	Septemberto IRWA HQ:	<b>er 27, 2024</b> (310) 538-1471	Mackinac Island, MI	
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	Registration Deadlines	Member Non Tuition Tuit	-Member ion	Total Tuition Amount		
On and Before:	Sept. 9, 2023	\$295.00 \$360	0.00			
On and After:	Sept. 10, 2023	\$320.00 \$385	5.00			
PRINT NAME A	S IT APPEARS	ON CARD:				3-DIGIT CVV:
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Course 804: S	•	Testimony	Septembe	er 27, 2024	Mackinac Island, MI	
To Register: Online: www.irwaonline.org Fax: (310) 538-1471 Phone: (310) 538-0233, x138 Contact Course Coordinator			Class Location: Mission Point Resort One Lake Shore Drive Mackinac Island, MI 49757 Phone: (800) 833-7711			
Course Coordinato Patricia A. Petitto, 3 1130 Lark Street	SR/WA, R/W-RAC	Miss One	ommodations sion Point Res Lake Shore I	sort Drive		

Lake Orion, MI 48360 Phone: (248) 342-6640 Email: petittopa@aol.com Phone: (800) 833-7711

Rates: (Straits Lodge) \$239.00 / (Main Lodge) \$269.00 plus tax per night Contact hotel directly for reservations. Room block expires August 25, 2023.

#### **Course Instructor:**

Dave Arnold is a managing partner of one of the largest law firms in southeast Virginia and also leads the right of way department within his firm. He has been practicing law for 27 years, is rated "AV - Preeminent" by Martindale Hubble and is recognized by Best Lawyers in America in the field of eminent domain. Dave advises state agencies, municipalities, utility companies, and consultants in all phases of right-of-way projects and his expertise is frequently sought for complex acquisition projects. He has achieved his SR/WA designation, is CLIMB certified, and is past President of Chapter 52 of the IRWA.

Cancellation Policy: All classes scheduled by IRWA are subject to cancellation. All class registrants must contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be cancelled at any time (for reasons including, but not limited to, insufficient registration, Instructor emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation. Tuition Refund Policy: Written notification of intent to cancel registration must be received via email by both the Course Coordinator and IRWA Headquarters Education Staff (education@irwaonline.org) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to the class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date, and no refund will be issued for notice received on or after the class start date.