

19210 S. Vermont Avenue, Building A, Suite 100 Gardena, CA 90248 Phone: (310) 538-0233 www.irwaonline.org

Course 100: Principles of Land Acquisition June 5-6, 2023

Virtual Class -- Start Time: 8am Eastern (CH. 7)



Course 100: Principles of Land Acquisition

Course Description:

This course outlines real estate law terms and concepts. Participants will gain awareness of environmental issues, learn the methods of acquiring and transferring title to realty, three views of engineering plans and the fundamentals in property description systems. Topics also include the requirements of a valid contract, information on easements, deeds, leases, the appraisal process, successful negotiations, and relocation requirements involved with property acquisition and management.

Course Level:

Core

Topics:

- Real property law concepts
- Acquisition / negotiations
- Property descriptions
- Relocation due to acquisition of real property interest
- Environmental concerns
- Appraisal of real property
- Asset (property) management

Course Tuition Includes:

- Participant Manual
- Principles of Right of Way Textbook (desk reference)
- Engineering Tools (engineering scale, protractor and straight edge)
- Real Estate Dictionary

Who should take this course:

This course is geared toward the new right of way professional with little or no experience in the right of way field, individuals specializing in a specific area and right of way managers desiring a refresher course.

Course 100: Principles of Land Acquisition June 5-6, 2023 Virtual Class

Register online at www.irwaonline.org / Fax this entire page to IRWA HQ: (310) 538-1471

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On and Before:	May 17, 2023	\$565.00 \$710.00				
On and After:	May 18, 2023	\$590.00 \$735.00				
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Course 100: F Sponsor: IRWA	Principles of Lan	d Acquisition	June 5-6, 2023	Virtual Class		
To Register: Online: www.irwa Fax: (310) 538-14 Phone: (310) 538 Contact Course C	71 -0233, x138	Class Information: Newrow Conference Participant Capacity Start Time: 8am Eas	e Call /: 20	Course Coordinator: Jay Spencer 4700 Countryside Dr., NE Grand Rapids, MI 49525 Phone: (616) 304-3883 Email: jspencer@bowman.co	om	
Course Instructo	r:					
				portation (MDT) in Great Falls, MT. pughout Big Sky Country, In 2018.		

in difficult negotiations, which allowed her to cover hundreds of miles of right of way projects throughout Big Sky Country. In 2018, Krista accepted a position as a Project Manager with HDR Engineering Inc., and is currently the ROW/Real Estate Services Manager in Washington. She has spent her career involved in all phases of right of way (Project scoping, appraisal/appraisal review, acquisition, negotiation, relocation assistance and property (asset) management). In addition to her career experience, she holds a Bachelor's Degree of Science in Communications from Montana State University and is an IRWA CLIMB Certified Instructor. Krista is currently the IRWA Region 7 Vice Chair and on the International Professional Education Committee (Instructor Development). She is the recipient of the IRWA 2018 Region 7 Professional of the Year and has served as the Secretary to the IPEC Curriculum, Instructor Development and Credentialing Subcommittees. She has also served on the International Finance Committee and served two years as the Region 7 International Nominations and Elections Committee Representative. Krista also holds a Broker's license in Washington.

Cyndi Whelpley, SR/WA started her right of way career with Caltrans in 1992 after graduating from San Diego State University with a bachelor's degree in Public Administration. She moved to Washington state in 2000 and has worked for Puget Sound Energy, the Washington State Dept. of Transportation and on local agency projects with Universal Field Services, Inc. Cyndi is currently a Project Manager with HDR, Inc. based in their Everett office. She has also served in the U.S. Naval Reserves with Seabee battalions in the Pacific Fleet, NAS Whidbey Island VR-61 squadron and as a Protocol Officer with the Vice Admiral of the Naval Reserve in New Orleans. Cyndi is a past recipient of the Chapter 4 Professional of the Year award, 2018 Balfour Award Finalist and 2020 Region Professional of the year. She currently serves as IRWA Region 7 Chair and Secretary on the International Relocation Assistance committee. She has a heart of service and actively involved in her community with the Rotary International, Soroptomist International of the Americas and serving as a Board member on the Scleroderma Foundation of the Northwest Chapter.

Cancellation Policy: All classes scheduled by IRWA are subject to cancellation. All class registrants must contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be cancelled at any time (for reasons including, but not limited to, insufficient registration, Instructor emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation.

Tuition Refund Policy: Written notification of intent to cancel registration must be received via email by both the Course Coordinator and IRWA Headquarters Education Staff (education@inwaonline.org) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to the class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date, and no refund will be issued for notice received on or after the class start date.