



Fall Education Symposium

September 14, 15 & 16, 2022

Soaring Eagle Casino & Resort

Mt. Pleasant, Michigan

Wednesday, September 14, 2022—Course 304: When Public Agencies Collide

See Separate Registration Form | Course Description: This managerial course presents sources of, and solutions to, conflicts between public agencies. The course is interactive, utilizing the experiences of the facilitator and participants, text material, and a progressively complex participant exercise. The goal of the course is to provide participants with insights and tools for avoiding, resolving and managing conflicts in the public sector.

Thursday, September 15, 2022—Fall Education Symposium

Friday, September 16, 2022—Fall Education Symposium

Symposium Registration Fees:

Full Fall Education Symposium Fee	\$350.00
Guest Fee	\$100.00

Symposium Registration Fee Includes:

Educational Speakers on Thursday and Friday

Wednesday: Evening Welcome Reception, Western Themed Dinner Buffet, Hospitality Suite

Thursday: Breakfast, Lunch, Mid-Day Break, Tropical Themed Dinner Buffet, Hospitality Suite

Friday: Breakfast

Hotel Reservations can be made by calling 877-232-4532 using the Group Code **ROW091322** or

Book Now at www.SoaringEagleCasino.com again using the Group Code **ROW091322**

The room block expires Friday, September 2, 2022.

Name: _____

Company: _____

Phone No.: _____ Email: _____

IRWA Member Number: _____ License No: _____

RE Broker RE Salesperson Appraiser

Guest Name: _____

Registration

Full Fall Education Symposium # _____ @ \$350 = \$ _____

Guest # _____ @ \$100 = \$ _____

TOTAL \$ _____



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Wednesday, September 14, 2022—Course 304: *When Public Agencies Collide*

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Condemnation | The Landowner Perspective

Philip D. Sever and Tonny D. Storey | Co-Founders & Partners of Sever-Story | Eminent Domain Attorney and Landowner Lawyers. Phil and Tonny will share, from the landowner viewpoint, the condemnation process.

Electrical Infrastructure | The Automotive Perspective

Jeffrey L. Moyer | Vice President Business Development & Advanced Engineering | Gibbs Die Casting | Jeff is going to trace the history of electrical use in automobiles, what the current and future holds and potential challenges facing the automotive electrification infrastructure.

The Moneyball Method | A Tool to Evaluate Consultants

Brad Krabel SR/WA | Director Real Estate Acquisition | Consumer's Energy. Brad will walk us through a method to objectively evaluate the effectiveness of consultants and staff based on the 2011 film and 2003 non-fiction book *Moneyball* in which a franchise with a limited budget for players built a competitive team using sophisticated sabermetric approach to scouting and analyzing players.

Senior Right of Way Professional Designation | Changes That Affect You

Members of the Chapter's Professional Development Committee will review the impending changes to the Senior Right of Way Professional Designation (SR/WA) that will become effective January 1, 2023.

Several Other Valuable Speakers to be announced shortly



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Gardena, CA 90248
Phone: (310) 538-0233
www.irwaonline.org

Course 304: When Public Agencies Collide

September 14, 2022

Mt. Pleasant, MI



Course 304: When Public Agencies Collide

Course Description:

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Course Level:

Intermediate

Course Tuition Includes:

Participant Manual (Printed)

Topics:

- Sources of Public Agency (PA) conflict
- Personality and behavior factors
- Primary drivers (motivators) of Public Agencies
- The role of bureaucracies
- The influence of politics
- Processes for conflict resolution

Who Should Take This Course:

This course is designed for right of way managers and staff who seek enhanced skills at resolving conflict within or between public agencies and utilities.

