

MICHIGAN

CHAPTER 7

AND

RIGHT OF WAY

MAGAZINE

RIGHT OF WAY

May, 1980

Official Publication of the International Right of Way Association



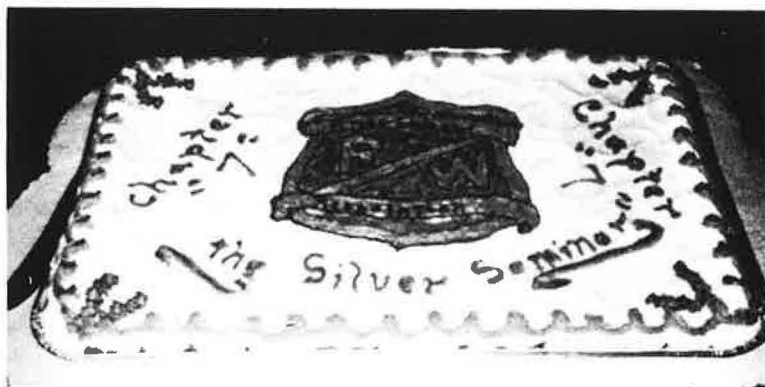
Association News

Michigan Chapter 7 Celebrates 25th Year

Michigan Chapter 7 celebrated its 25th year at its annual Educational Seminar held at Hidden Valley Resort outside of Gaylord, Michigan. Dubbed the Silver Seminar, the session was both educational and festive. There were numerous educational programs which included the topics of Appraisal, Land Acquisition, and Communication.

The celebration was highlighted by a visit from International President, Tom Benson and Camille Benson, as well as an informative speech by the Lieutenant Governor of Michigan, James Brickley. The banquet included a special cake appropriately decorated with the right-of-way logo indicating the 25th birthday. Dick Taylor, Charter President, was on hand to

cut the cake. In attendance were more than 75 percent of our past Presidents during these 25 years. This was also a Banner Year for the Chapter in that seven members were advanced to Senior status while there are 14 more that need only one requirement to become Seniors.



This cake was made especially for the 25th Anniversary of Michigan Chapter 7.



Tom Benson, SR/WA, International President, presents a Senior plaque to Jerry Hungerford, SR/WA, Chapter 7, while Bill Reid, SR/WA, Past International President and Chapter 7 member, looks on.



Charter President Dick Taylor cuts the special cake for the "Silver Seminar" participants.

Association News

Michigan Chapter 7 Installs Officers

Michigan's Chapter President, Charles Henry, expects a good year for Chapter 7. Outgoing President, John Wilson, ex-

pressed appreciation for the efforts of all the members in 1979. Active member participation and strong Chapter programs will be encouraged this year.



William Reid, SR/WA, Past International President, installs the 1980 officers for Chapter 7. From left: Ray DuPont, Assistant Secretary-Treasurer; Tom Thaxton, Treasurer; Jim Childs, Secretary; Tom Watterworth, 3rd Vice President; Jerry Vairus, 2nd Vice President; Mel Hartman, SR/WA, 1st Vice President; Charles Henry, President.

Appreciation Is Shown



Bryan Arnold, Chapter 1, received a plaque in Appreciation for Outstanding Service as Editor of the Chapter 1 Newsletter from 1975 through 1979.

Chapter 2 Installs Officers

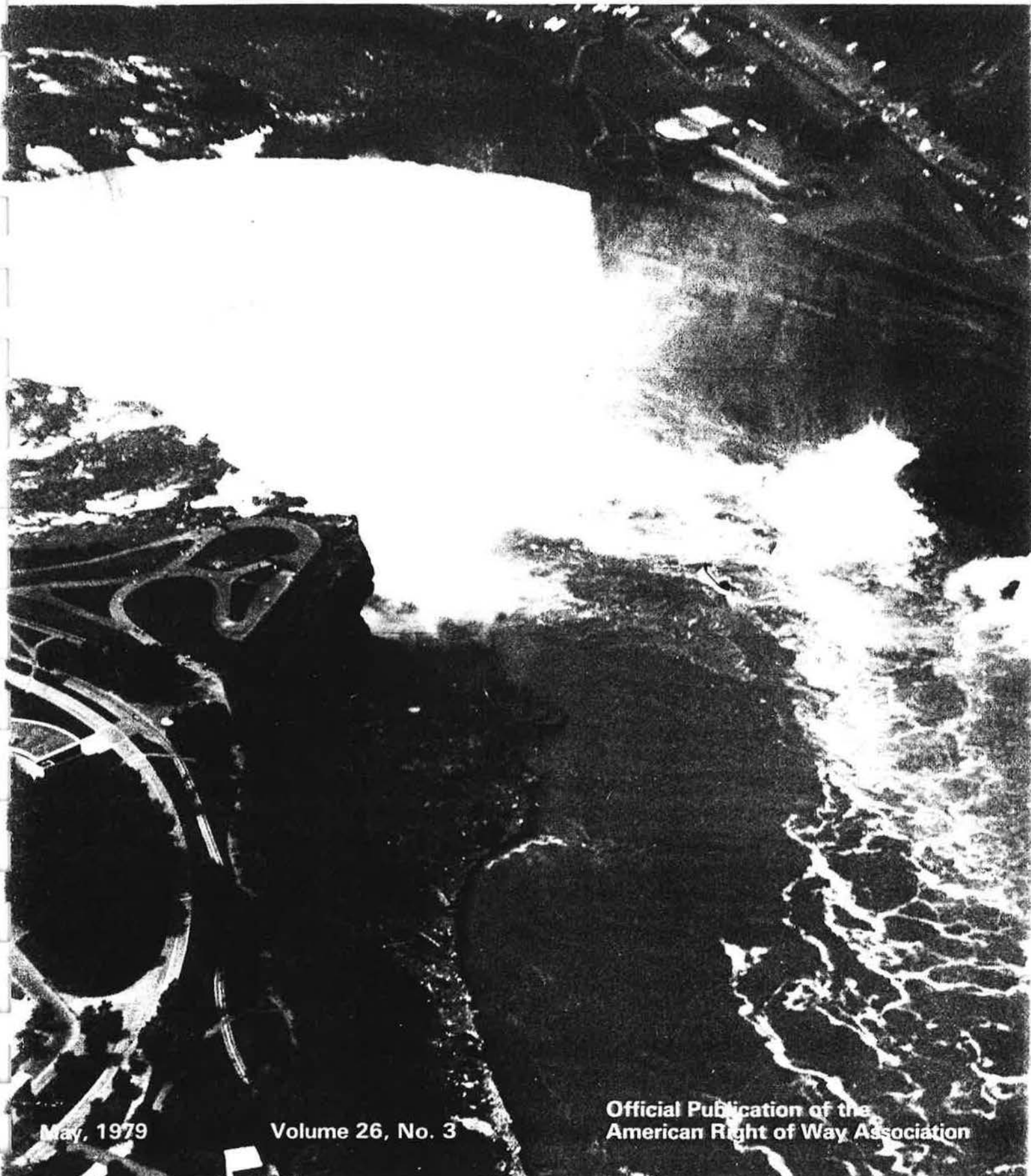


Wayne Bruce, Director of East Bay Dischargers, spoke at the installation luncheon. He told how his firm had installed a sewer line from San Leandro to Fremont, California, which involved more than 300 properties.



Officers for Chapter 2 are: Robert Scrimgeour, C. Warren Fuller, International Directors; Vernon R. Cummings, Treasurer; John W. Fenstermacher, Secretary; H.A. "Monty" Cavender, President; David Simmons, Vice President.

RIGHT OF WAY



May, 1979

Volume 26, No. 3

Official Publication of the
American Right of Way Association

Association News

Chapter 7 Installs 1979 Officers

Michigan Chapter 7 recently held its annual installation meeting at the Detroit Plaza Hotel, Renaissance Center. A fine group was on hand in spite of the severe weather to witness International President-Elect Tom

Benson install the new officers. Outgoing President Don Goeman expressed appreciation for the Chapter effort in 1978. John Wilson, 1979 President, encouraged the membership to maintain its high level of participation in Chapter activities during 1979.



1979 OFFICERS -- Tom Benson, International President-Elect, installs the new officers for Michigan Chapter 7. From left are: John Wilson, President; Chuck Henry, First Vice President; Mel Hartman, Second Vice President; Jerry Vairus, Third Vice President; Thomas Thaxton, Treasurer; Jerry Hungerford, Assistant Secretary-Treasurer; Don Goeman, International Director; Tom Benson, Installing Officer.



PAST PRESIDENTS -- Chapter 7 Past Presidents attended the Installation Ceremonies. Shown from left are: Corbin Roy, Mr. & Mrs. Bill Murray, Mr. & Mrs. Bob Tewksbury, and Mr. & Mrs. Tom Beagan.



GUESTS OF HONOR -- Tom Benson, International President-Elect, and Bill Reid, Past International President, participate in the Michigan Chapter 7 installation meeting.

RIGHT OF WAY

Official Publication of the American Right of Way Association

Forty-Fourth Year of Publication

January, 1978 Volume 25, No. 1

Published Bi-Monthly by the Board of Directors
of the International Association

IN THIS ISSUE:

- **Evaluation of Participative Management in RIGHT OF WAY**
- **RIGHT OF WAY Contributions to the Planning Process**
- **Results of Special Six Month Membership Campaign**
- **Get Ready for Houston — See Centerspread**

CHAPTER 7 CONTINUES WITH EXCELLENCE IN SEMINARS

Michigan's Chapter No. 7 held its Fall Seminar at McGuire's Motor Lodge and Resort October 7-8. Northern Michigan's spectacular fall color greeted a large group of the membership, friends and family.

President Bill Murray extended a warm welcome for the two-day session. Outstanding events of interest for the general membership included an early bird workshop and environmentally related topics. Utility and highway problems as well as legislative oriented matters were well covered. A wide range of speakers and participants contributed to another successful season for Michigan Chapter 7.



International Director, John Loughray, makes a point while Jack Shumate and Dennis Conway listen.



Past International President, Vic Eichhorn, Bill Paul and Corbin Roy participate in a highway presentation.



Chapter #7 President, Bill Murray, flanked by Seminar participants.

Chapter 43 pays tribute to Ellen Bryan Moore

Ellen Bryan Moore, retiring Register of State Lands, stepped into the spotlight of Louisiana Chapter 43 as they praised her achievements at a reception held at the Governor's Mansion in Baton Rouge, LA.

Ellen is a Charter Member of Louisiana Chapter 43 and has faithfully served the people of Louisiana as an elected state official over the past 40 years.



Gerald Knight, Chairman, Special Awards Committee, presents Ellen Bryan Moore, retiring Register of State Lands, a certificate of appreciation and a letter of recognition from William L. "Bill" Reid, Past International President of The American Right of Way Association, for her outstanding contributions to Chapter 43 and The American Right of Way Association.



Pictured with Ellen Bryan Moore is her former assistant, Mr. Orey G. Poret. Succeeding Mrs. Moore under the new reorganization of the Executive Branch of state government, Mr. Poret has been named Director, Division of State Lands, of the Department of Natural Resources.

RIGHT OF WAY

Official Publication of the American Right of Way Association

Forty-Second Year of Publication

JULY, 1976, Volume 23, No. 4

Published Bi-Monthly by Board of Directors
of the International Association



1776 - "HONORING THE PAST AND MOLDING THE FUTURE" - 1976



AN INTERVIEW WITH
PRESIDENT BILL REID . . .
1976-77 INTERNATIONAL OFFICERS



IN THIS ISSUE
WHERE IS MY CORRIDOR?
THE ECONOMY AND ENERGY

AN INTERVIEW WITH PRESIDENT W. L. "BILL" REID

"Greatest problem . . . Chapter Programs"



Editor's Note:

On June 21, 1976, the International Board of Directors Elected William L. Reid, SR/WA as International President and Chairman of the Board. This honor culminated long illustrious and dedicated service to ARWA at the Chapter, Region and International Level.

Bill held every major office in the Association and is known for his unique insight into problems of the membership. His calm rational approach to finding innovative solutions has been his trademark.

The RIGHT OF WAY Editorial Staff caught up with Bill Reid in his office at Consumers Power Company in Jackson, Michigan where he is Manager of Land and Right of Way. In this interview Bill outlines his thoughts as he starts the year at the helm of ARWA.

WHAT ARE THE MAJOR CONCERNS FACING THE ASSOCIATION DURING THE COMING YEAR?

In the short run the greatest problem is that of declining Chapter meeting attendance abetted by the inability to field adequate Chapter programs.

Because of the economic circumstances in which we find ourselves it is simply not possible to expect employers to authorize as many of their people to attend Chapter meetings as they have previously done. My own employer is a good case in point. Because Chapter programs are not as well

attended as they were before there seems to be an accompanying decrease in the quality of speakers and other forms of Chapter program material. The answer is easy enough to say. If the programs are sufficiently interesting, and well enough devised and presented, then the Chapter meeting attendance will take care of itself; but there is much more to it than that and we intend to work very hard during the coming year on ways not only of encouraging meeting attendance but in addition, to assisting Chapters in presenting good programs.

In the long run I think the Association faces a series of knotty problems. One is maintaining the proper enthusiasm to continue our record of numerical growth in the area of membership. Another is to continue to build the educational program of the Association in these times of inflation and high costs so that we will be able to meet the needs of our membership in the education area. Third, it is time for a more serious effort to secure employer recognition of our Professional Development program. And wrapped around all of these is the problem of economics and finance. It's a problem every one of us faces in our personal lives and every organization for which we work faces it too; and yet somehow we as an Association must find solutions to our financial problems.

"Membership . . . Gain of 10 per cent"



WHAT ARE YOUR SOLUTIONS? WHAT IS YOUR PLATFORM?

With regard to the problem of Chapter meeting attendance and programming, it is our intention to suggest in "Right of Way." Many Chapters take no advantage at all frequency and the length of Chapter programs. We tend, I think, to get in a rut. "We meet every month on the third Thursday at 12:00." Now if companies would be more willing to support their members' attendance at meetings held 4:00 in the afternoon and running to 6 or 6:30, or even include a dinner and then run into the evening, then the Chapters ought to be considering that sort of a change. We intend to suggest to the Chapters, through a series of communications in "Right of Way" magazine and through Headquarter's news bulletins, ideas which we secure from one Chapter or another which would be useful to those who are having more serious trouble with their meeting attendance. We intend to continue the program which Dick Riemer instituted this past year of asking each of our International Committees to assemble a good Chapter program and submit it to International Headquarters for distribution to the Chapters who need it. A number of programs have been initiated this year and I am acquainted

with several of them. They are very good, but we don't have nearly enough of them when you consider that there are 65 Chapters in our Association, all looking for better programs. So I will urge all of the International Committees to continue their search for good program ideas and to be sure that they are sent to Headquarters in a timely fashion.

In addition to this I think that we can do a lot in the area of sharing Chapter programs that are successful with one another. This can be done effectively at the Regional level through the Regional Chairman or Vice Chairman. We will prepare a form whereby all Chapters submit to their Regional Officers, a summary of each program they present, each meeting they hold, including attendance, the subject matter of the program, the quality of the speaker, the effectiveness of the program and how well it was received; and then those programs that prove to be exceptionally good can be passed on to other Chapters not only in the same Region but in other Regions as well. We think a lot can be done in this area and we will stress it in the coming year.

In the area of membership it is my stated goal that the membership of our Association have a net gain of 10% during the fiscal year 1976-77. That would be a little more than twice the net gain that we have achieved in the current fiscal year, but this certainly is within reach inasmuch as the economic circumstances are much better now and there are a number of new Chapters which have recently been chartered which are ready for expansion and growth. In addition there are a number of areas throughout the country and throughout Canada where there are no Chapters now and where plans are being made to form Chapters or affiliates.

In addition, to this we expect to establish a couple of scholarship awards in the membership area. One of these awards would go to the Chapter which has the greatest numerical increase in membership during the year and the other to the Chapter which has the greatest percentage of increase in members during the year. I hope that Regional Forums will institute similar awards within their areas, and I know at least one Region is already planning it.

In addition it is important that we retain those members that we have; and I propose that we set as a goal that not more than 3% of the members in any given Chapter are dropped for non-payment of dues at the end of 1976. This may be a difficult assignment, but it is far from impossible when we consider how few members were lost due to non-payment of dues this year when a \$10.00 dues increase was instituted. Through the Executive Committee and through International Headquarters we intend to suggest ways to the Chapter to implement this goal and to achieve it.

In the area of education, it has been very pleasing to see the large number of course presentations that were given in 1975-76; but very disappointing to see that many Chapters presented no courses at all. If we are to meet the basic purpose of our Association then we must *all* work toward education of our members. Accordingly, one of my goals for 1976-77 is for every Chapter in the Association to present at least one course; and for there to be minimum total of 70 presentations Association-wide. We have done a lot during the last two or three years to encourage Chapters to sponsor programs where they might reap the financial profits of the presentation. I am hoping that we can offer further ideas and improvements in the system so that more Chapters will be willing to present courses. We want to see during the coming year more use of our mini courses and one-day courses for Chapter programs and for Chapter and Regional Seminars. You've heard about several of these; there's the course in Non-Verbal Communication, there's the Cassette course in first line supervision and we hope to have others as the year progresses.

Professional Development is a natural outgrowth of

education and is indeed a significant part of our program. Great progress has been made in this area in the past two years. The Professional Development Committee set a 1975-76 goal of 300 Candidates and 75 approved Senior Members. These goals were nearly reached. Now we want to reach a little farther; and my goal is this: That there be a total of 400 accepted Candidates and 125 approved Senior Members in 1976-77. Beyond that let's have a goal that each Chapter secure at least 5 Candidates and one Senior during the year.

Now, turning to the area of finance, I cannot commend enough our International Headquarter's staff for its exceptional work in helping us to live within our means during this past year. I know that they will continue these efforts as we look ahead.

There are some other things we can do too. If we get the number of new members that I have recommended, then there will be a substantial increase in income from dues and initiation fees. If we put on the number of education courses that I have suggested and if the Chapters do a good job of advertising and promoting the courses, then again, increased revenues will result. In other words, all of the goals we have described thus far, while not economically motivated, will assist us in providing extra income for the Association.

There is another source of income which we are barely scratching the surface of, and that is the matter of advertising in "Right of Way." Many Chapters take no advantage at all of advertising in the Director of Appraisers and Environmental Consultants and seem unaware of the fact that 90% of the money received from these ads goes back into the Chapter Treasury. The same holds true for quarter, half and full-page ads that can be purchased by anyone seeking to advertise services of a right of way nature. With the assistance of our new Director of Communications we look for substantial improvement in this area.

Still discussing "Right of Way," I would like to see a wide campaign for the sale of non-members subscriptions. Why not get a subscription for the officer or bureau chief to whom the right of way department reports? Why not stress the giving of "Right of Way" as Christmas gifts? These are just a couple of ideas, but I think we need a lot of progress in this area, which has been largely overlooked in the past.

Finally, we have taken a new look at the financing of seminars, both Regional and International, because we have not been receiving all the income that we should from them. There is no question but that our registration fees have been well below those charged by any of our sister organizations.

CAN WE EXPECT ANYTHING NEW AND DIFFERENT DURING YOUR ADMINISTRATION?

Someone once said, "There hasn't been a truly new idea expressed in the twentieth century." Now I don't really believe that. At the same time I have to agree that many things which come out as new ideas today are really

"Basic Purpose . . . Education of our members."



extensions and expansions of ideas first proposed in the past; and so we are indebted to those who have preceded us in leadership of the Association for most of the basic premises under which we operate.

I intend that in 1976-77 the Association will be more "goals oriented" than we have been in the recent past. Call it "management by objectives" if you will, but I believe we have come to the time where we have to have our directions more firmly laid out, our objectives, whether numerical or otherwise, more directly set forth, and then adopt programs to accomplish them. So, it will be a constant plan during our administration to look at ourselves to see where we should be going, to see what changes in our programs need to be made to get there, and then to implement those changes.

"We are more educationally oriented than at any time in our history."



ARE WE MEETING THE NEEDS OF THE GENERAL MEMBERSHIP?

I suppose we should really put that question to the general membership and find out what they think. I'm hopeful that most would answer "yes" and I'm sure that others would say "no."

I believe that, at least in a general way, we are meeting the needs of our membership and at the same time accomplishing the basic aims and purposes of our Association. It seems to me that our function is to offer educational opportunities to the membership through presentation of Chapter programs, seminars, education courses, reading materials, and opportunities for professional development to the end that they will, at the end of the year, be better representatives of this profession than they were at the beginning because of their membership and their participation in the programs.

Now, we can only meet the needs of that element of our membership which is receptive to the programs we present. So one of our major responsibilities is that of motivation—reaching all of the members with our ideas and our programs. This is a very difficult assignment; but it does appear to me that so long as the Administrative Staff and the Executive Committee continue to constantly look at our programs to be sure that they are up-to-date, to be sure that the changing needs of our members are being met, then I think we can accomplish the objective of this question.

"We can make our Association grow and move in the direction described"

Indeed it is. For if it ever stops changing, then we a member must meet if he is qualified for Senior membership. abandon our efforts. I believe that this Association has changed in every year since 1934 when Frank Balfour worked so hard to get it founded. In the early years the changes were perhaps less noticeable because the industry was not as complex as it is today.



IS THE ASSOCIATION CHANGING?

What I see as the changing role of our Association at this particular time is first, that we are more educationally oriented than at any time in our history. This is because of the increasing significance being placed upon the Professional Development program and the educational needs that a member must meet if he is qualified for Senior membership. It is also becoming educationally oriented because of the increasing complexity of the profession for the man on the firing line—the man with an easement in his hand and a pen in his pocket. Second, our role is changing because of the increasing degree of government regulation, environmental control, and the like, over all that we do.

Finally, I believe our Association is moving even further from social-type programs and toward more serious goals. Now I hasten to add that the social aspects should never be dropped entirely. In fact, I strongly recommend that every Chapter offer one predominantly social program, including members' spouses each year.

IS THE ASSOCIATION HEADED IN THE RIGHT DIRECTION?

I think so. I believe that our goals are now basically these. First, that every person who is qualified by the work that he does to be a member of our Association, should be sought out and motivated to join. Second, that every person who does join the Association be given the opportunity to develop himself educationally by being able to attend our various programs and courses at a convenient place and in a timely fashion. Third, that our education courses be so designed that the successful completion of them together with proper experience in the field and reasonable study, will enable any qualified member who tries, to pass the tests and become a Senior member of our Association.

That is the direction we are moving in and that is the direction I hope to keep us moving in during 1976-77. Each of the officers, which your Board of Directors has elected, brings a particular expertise and a lengthy period of experience and leadership at Chapter, Regional and International Committee levels to his position. Together they form a fine blend of the disciplines of our Association and an exceptional amount of proven ability. They are the team that will set the direction for the Association in this coming year. They are the advisors whom I will call upon throughout the year to help me to provide the leadership that you have a right to expect. Also, we have assembled over the past three years, a Headquarter's Staff of unusual ability, exceptional talent and tremendous dedication to our aims and purposes. No association can claim a finer staff; and so, Executive Committee, Administrative Staff and 11,000 members, together, I feel confident that we can make our Association grow and move in the direction we have described not only during the coming year, but for many years into the future as well.

INTERNATIONAL EXECUTIVE COMMITTEE OFFICERS 1976 - 77



Frank C. Balfour
SR/WA
Founder

These men were selected by the board of Directors at the 22nd International Education Seminar held in Milwaukee, Wisconsin. As the Executive Committee, they are to assume the duties and responsibilities and carry on the affairs of the American Right of Way Association during 1976-77. Each one is dedicated to the welfare of the Association and its membership and under the direction of International President, William L. Reid and his excellent staff of officers, we are assured of another outstanding and successful year.



William L. Reid
SR/WA
International
President & Chairman
of the Board



Robert K. McCue
SR/WA
International
President Elect



Wade S. Manning
SR/WA
International
Vice President



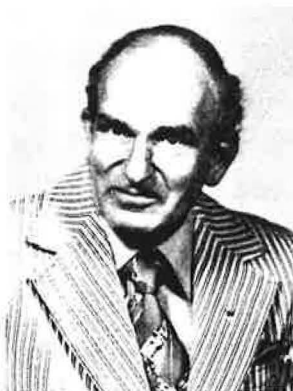
George E. Midgett
SR/WA
International
Secretary



R. Tom Benson
SR/WA
International
Treasurer



Charles W. Ede
International
Assistant Secretary



Otis F. Koske
SR/WA
International
Assistant Treasurer



Milnor E. Gleaves
SR/WA
General Counsel
and
Parliamentarian



Richard E. Matheny
SR/WA
Executive Director

ASSOCIATION NEWS

CHAPTER 1 HAS ENVIRONMENT DAY

L. Russell Freeman, Deputy Director - Region IX, of the U.S. Environmental Protection Agency addressed Chapter 1 on the Challenge of the Environment.

Mr. Freeman gave an excellent talk on the problems of managing the EPA and their role in carrying out mandated legislation.

As part of the afternoons agenda, SR WA plaques and pins were presented to the newest Seniors in Chapter 1, Bob Pitts and Bill Vazzana.



Left to right - Henry P. Smolich, SR/WA, Chapter 1 President; Robert B. Pitts, SR WA, William E. Vazzana, SR/WA and John W. Hein, SR WA, P.D.C. Chairman.



L. Russell Freeman addresses Chapter 1.

PROPERTY MANAGEMENT DAY AT CHAPTER 2

Pacific Gas & Electric Company presented an informative discussion followed by slides on "Multi-Use Activities of the Pacific Gas & Electric Company". The slides showed the joint use of lands for right of way and recreation.

Part of the days activities included the presentation of Senior plaques and pins to 5 new SR/WA's.

The Chapter also had a successful presentation of the new one day course "Non-Verbal Communications: The Silent Language". The course, covering the significance of non-verbal cues in situations involving negotiations and persuasion, was attended by 50 enthusiastic students. It carries 16 education credits toward the SR WA designation.



Ralph C. Brown, SR. WA, Director of Education and Phillips M. Schwartz, Chairman of the International Education Committee join 50 students at the new AR WA course, "Non-Verbal Communications: The Silent Language."

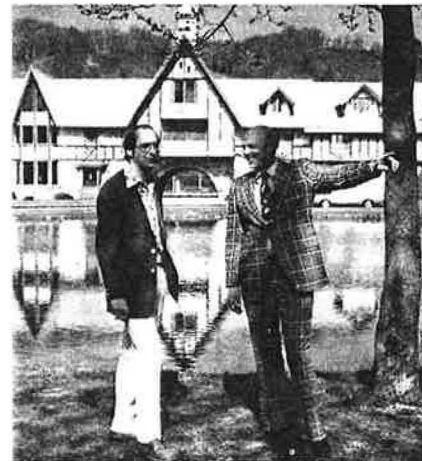


New Seniors - L-R: Leroy C. Collins, SR WA; Vernon R. Cummings, SR WA; John W. Fenstermacher, SR WA; George L. Marquis, SR WA and Robert E. Oliver, SR WA.

CHAPTER 7 PLANS FALL SEMINAR

Michigan Chapter 7 is forging ahead at full speed with their plans for the Region 5 Forum and Seminar to be held October 6, 7 and 8.

A wide variety of speakers and topics are planned for the event and all members from the Region will benefit from attendance.



Ed Thurston (on the right) of Chapter 7 checks conference facilities with Art Tebo, Manager of Boyne Highlands.

RIGHT OF WAY



Official Publication of the American Right of Way Association
Forty-Third Year of Publication
January, 1977, Volume 24, No. 1
Published Bi-Monthly by Board of Directors
of the International Association

IN THIS ISSUE

See Center Spread for
International Educational
Seminar

Program and Registration
Materials Included

Land Use: Historical Review
and Present Setting

Reiding between the lines



with WILLIAM L. REID, SR/WA
International President and Chairman of the Board

These are extremely exciting times as I travel about the United States and Canada on your behalf. I have noted increased attendance at nearly every Chapter meeting and seminar I have attended and have found members anxiously competing to win one of the Gene L. Land Scholarship awards and help us to attain our goal of 12,000 members by July 1, 1977. Education and Professional Development Programs are also going well as we point toward the goals we have established for programs.

But perhaps our greatest joy to this point has been seeing our Association grow into new areas.

Since our last issue, we have been privileged to preside over the formal chartering of a new Chapter, the start-up of a new Chapter Affiliate and to have discussions with still a third group looking toward the establishment of an Affiliate.

The new Chapter is Keystone Chapter 66, headquartered in Winnipeg, Manitoba, chartered on November 1, 1976 with over 60 charter members. Growth has been so rapid that the Chapter chartering took place only 9 months after a Chapter Affiliate to a neighboring chapter was formed. This is a wonderful example of the growth that can occur when our minds are put to it. Alex Warga of Manitoba Hydro is the hard-working chapter president.

The new Affiliate is the Western Reserve Affiliate to Buckeye Chapter 13, located in Northeastern Ohio. Their first official meeting was held on October 22, 1976 with 52 charter members. This metropolitan area has all of the disciplines of our profession represented. They are being enthusiastically led by Chairman Al Dial of Universal Field Services.

Then, in late October we met briefly with some men from Grand Junction, Colorado, relative to the formation of a Chapter Affiliate to Colorado Chapter 6. (Grand Junction is some 250 miles from Denver.) They are enlisting their new members at the present time and hope to have a formal application in the hands of the Executive Committee at its January meeting.

What does all this mean and why is it so important to the Association? First, and probably foremost, it brings the services of our Association into areas where they do not now adequately exist. This means that many people who could not otherwise justify investing dues money and effort in the Association can now do so.

Also, it offers the educational benefits of Chapter programs, Association courses and seminars available to these people. With a Chapter or Affiliate in the local area, its members can attend these functions in a convenient place and in a timely fashion and thereby derive more of the benefits of educational and professional advancement that the Association stands for.

Finally, it makes for improved liaison among disciplines, companies and agencies in these new areas. The mere fact that representatives can get together in informal sessions as part of regular meetings and seminars is of great benefit and, in addition, the services and programs of all of the International Committees, their programs and publications can be better utilized.

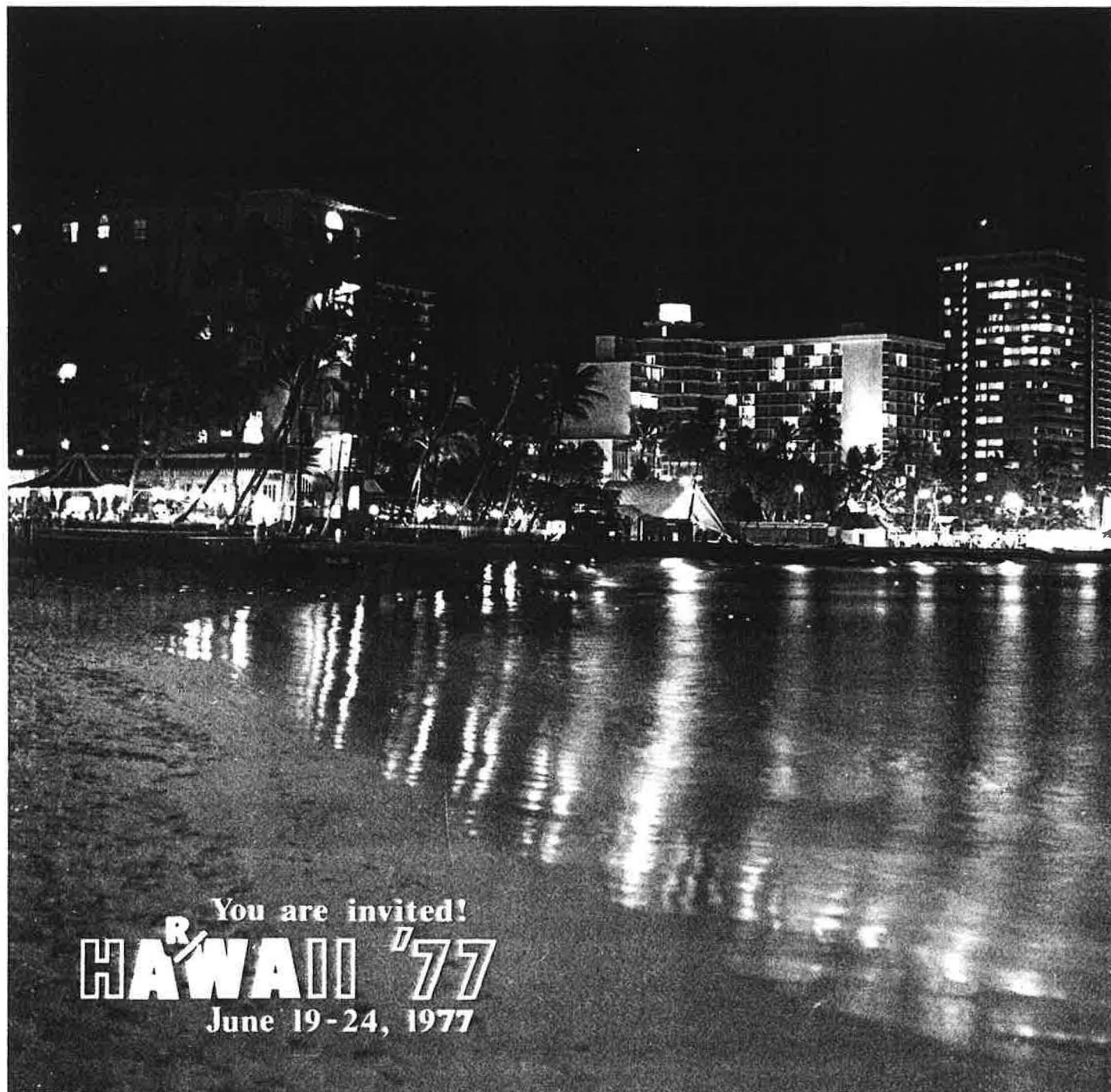
Please join me in offering congratulations to each of these new groups, that they may grow and mature, and take their place as contributing elements of our great organization.

Official Publication
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American
Right of Way Association
Forty-Third Year
of Publication

RIGHT OF WAY

MARCH
1977
Volume 24, No. 2

Published Bi-Monthly
by Board of Directors
of the International Association



You are invited!
HAWAII '77
June 19-24, 1977

IN THIS ISSUE
**CURRENT OUTLOOK FOR
ENERGY FUELS**
ENDANGERED SPECIES ACT



**HAWAII SEMINAR PROGRAM
HIGHLIGHTS**
REGISTRATION FORM INSIDE

**NOMINEES FOR
INTERNATIONAL OFFICE**

Reiding between the lines



with WILLIAM L. REID, SR/WA
International President and Chairman of the Board

MID-TERM MONITORING

The beginning of a new calendar year is a time when retail businesses, corporations, and even individual families take inventory. I think this is also a good time for us, as an association, to take inventory for a couple of reasons.

1. There are new officers that have been recently installed in every one of our 67 chapters and our dues are now being collected for 1977. We need to be sure that our members find their dues worth paying.

2. This is halfway through the year for your International Officers. We set some goals as we began the year and it's time to find out how we are progressing on them and then to see what we ought to be doing for the rest of the year to make sure that they are all achieved.

We are moving well toward most of our numerical goals. We need about 1,200 new members in the next 4 months to reach our goal of 12,000. We need to schedule and hold about 12 more courses than are now planned to meet that goal. We have exceeded our goal of 425 new senior candidates, but are way short of our goal of 125 approved senior members.

Two other areas that I have been particularly pleased about deal with money. We have turned around a financial situation in which we had lost money or at least spent more than we had taken in for nine straight quarters. We now have taken in more money than we have spent, although by a very small amount, for the last two quarters.

Early results in our drive to fund the new Education Foundation have far exceeded our expectations. As we go to press, we have received over \$6,500 mostly in small gifts, from 75 members and 12 chapters of the association with a minimum of effort and almost no expense. I think the Foundation has a tremendous place in our future.

I hope that each of you, as individual members, and each of our 67 chapters and 10 Regions will also take inventory at this time so that we can all move toward these objectives and achieve them during the next six months. So what can you do to help? What can you as an individual member, or as a chapter, do to assure our continuing growth both in numbers and influence? Let me make some brief suggestions.

1. Individually, go after new members because there is *no other way* for the association to grow and, more important than that, for people in our profession to receive the benefits, both educationally and professionally, from association membership. So establish a real membership drive within your chapter and then urge each member to do his part. Carry an application blank around in your pocket so that when you see someone that ought to be a member you are in a position to sign him up on the spot.

2. If you are an SR/WA candidate, set up your program for taking our courses and the examinations so that you will become a senior member at the earliest possible date. Being a candidate is all good and well, but the benefits of achieving the senior designation are far greater. And if you're not a candidate, enroll in a course anyway — for you are never too old, and you never outgrow your need for high-quality education.

3. If you have not already done so, make a contribution to the Education Foundation. It needs the money and you, as a right-of-way professional, need the benefits that can come from an effective foundation.

4. Pay your dues, if it has slipped your mind up to now, and work within your chapter to convince others to do likewise.

It is hard to put into words the wonderful feeling that we have had in serving you during this first half of our fiscal year. I know that with your help, the remainder of our term will be just as enjoyable; but far more importantly, we can, together, lead our association toward its established goals.

TEN YEARS AGO!!!

A young, ambitious, up and coming Right of Way Agent with a crew cut; William L. "BILL" Reid, receives the charge of office from International President, Victor H. Eichhorn.

Bill, did you realize what you were getting into???



ARIZONA CHAPTER 28 NAMES GARTH J. LINKEY "MAN OF THE YEAR" 1976

Garth J. Linkey, SR/WA, Right of Way Engineer for Mountain States Telephone & Telegraph, has been named "Right of Way — Man of the year 1976" for Arizona Chapter 28. The presentation was made by International President, William L. Reid during the 18th Annual Educational Seminar held in Phoenix.



President Bill Reid presents the "Man of the Year" award to Garth as 1976 Chapter President, Ann Ortega looks on.

R/W ENVIRONMENT COMMITTEE MEETS

The International Right of Way Environment Committee held a meeting in St. Louis, Missouri to discuss many new issues of environmental concern. Chairman, Earl T. Newton, reported that the meeting was very successful with a large group of members able to attend.

The group was hosted by St. Louis Chapter 37 and were treated to a tour of Union Electric Company with Mr. Dave Klumb as their guide.



Committee members take a break: (l to r) James T. Monahan, Chadwick Garoni and Edward J. Faber.



Assembled for the tour: (l to r) Edward Faber, Dave Klumb, Warren Kenney, Ernest Collins, Kenneth Schulz, Ernestine Beeman, Robert Beeman, S. Paul Crawford, Rudy Thornton, Keith Knutson and G. W. Bradshaw.

SANDERS A. KAHN HONORED

After twenty-eight years of Chairing the Real Estate Courses at City College-Baruch College of CCNY, Sanders A. Kahn has retired.

A testimonial dinner was held at the Warwick Hotel in New York City and a Real Estate Educational Scholarship Fund was set up to honor Mr. Kahn.

CHAPTER 21 HOLDS JOINT SEMINAR/INSTALLATION

West Virginia, Mountaineer Chapter 21 held their annual installation of officers in conjunction with a mini-seminar on Right of Way Appraisal. All Candidates for the SR/WA designation attended the seminar before sitting for the Appraisal exam.

One of the highlights of the installation ceremony was the presentation of Senior plaques to the Chapter's newest Seniors, David C. Casto, SR/WA and James H. Jones, SR/WA.



Standing at podium above is George E. Midgett, SR/WA, International Secretary, installing Chapter 21 Officers for 1977. From left to right they are: Marvin M. Marshall, President; Betty J. Landis, Vice President; James M. Jones, Secretary; Michael L. Norman, Treasurer; and Gary L. Fluharty, International Director.



Pictured above is Gary L. Fluharty (standing), 1976 Chapter 21 President, discussing the accomplishments of the past year as Marvin M. Marshall, incoming 1977 Chapter President (seated), looks on.



At the head of the table above is Thomas H. Holden, Certified SR/WA Instructor, conducting a Right of Way Appraisal Seminar at the Chapter 21 Quarterly Meeting.

MURRAY NEW PREXY FOR CHAPTER 7

Michigan Chapter 7 Annual Membership Meeting on January 10, 1977 at Raleigh House in Southfield, Michigan, focused on installation of 1977 officers. Guest installer was Dave Punches, Past International President, and no stranger to Chapter 7. After a business meeting, Phil Greco of Greco Title Company, hosted the social hour. Terra Field Services provided flowers for the ladies. After dinner, Punches appropriately headed the new officers in the right direction. Bill Murray, the new President, indicated in his acceptance speech that he would continue the aggressive and professional tone of Chapter 7 stressing "participation." Bob Tewksbury, SR/WA, Region 5 Chairman, explained Target 77 and gave some facts about the Hawaii Seminar in June.



Past International President Dave Punches is pictured with new officers: Treasurer William J. Paul, 3rd Vice President Donald P. Goeman, 1st Vice President Norbert J. Radlick, President William F. Murray, Jr., 2nd Vice President Alfred J. Nida, Secretary John N. Wilson, Assistant Secretary-Treasurer Charles K. Henry, International Director John J. Loughray.



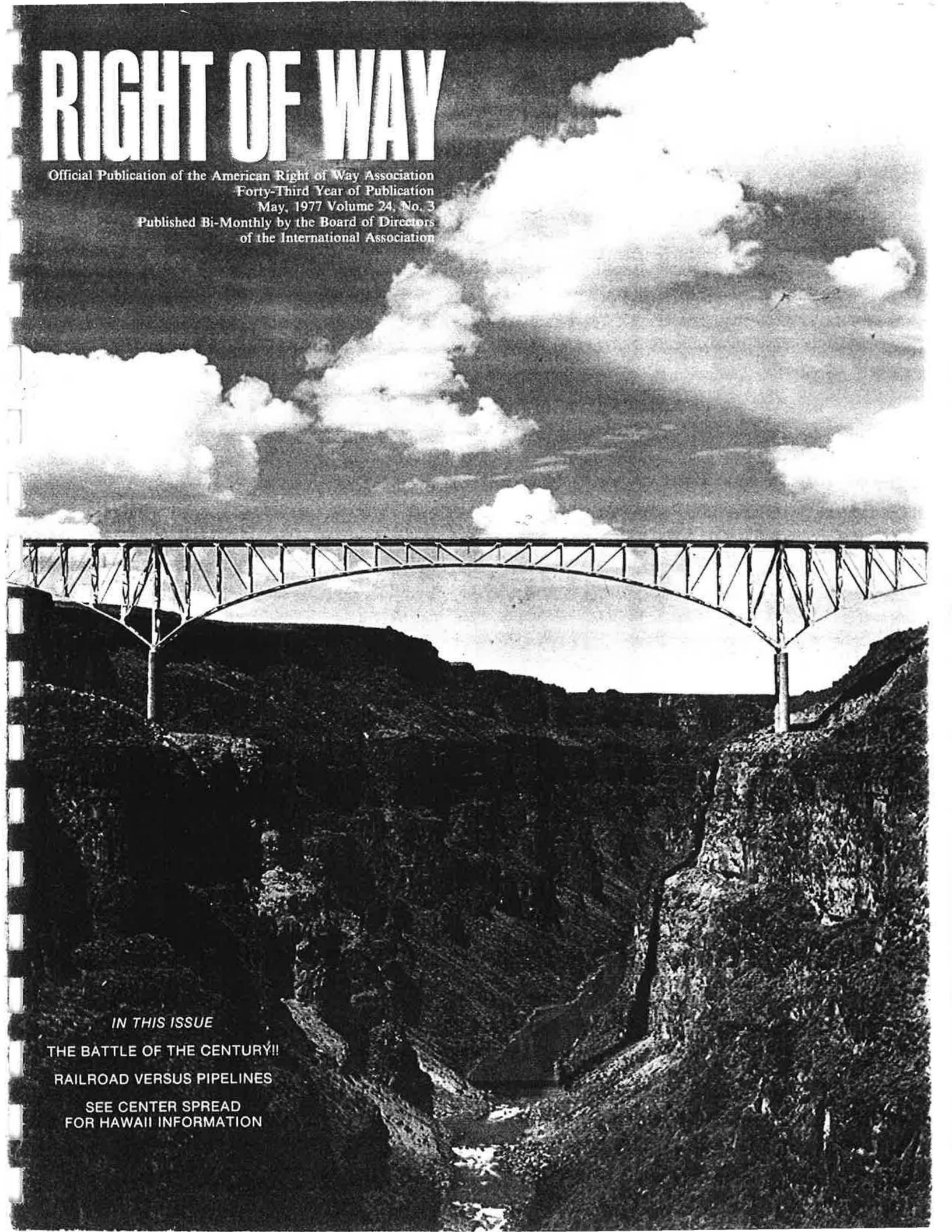
John J. Loughray, outgoing President, Chapter 7, presents charter and gavel to incoming President William F. Murray, Jr.



Outgoing president John J. Loughray presenting a special award to Leo Buffa for his outstanding work on the Education Committee.

RIGHT OF WAY

Official Publication of the American Right of Way Association
Forty-Third Year of Publication
May, 1977 Volume 24, No. 3
Published Bi-Monthly by the Board of Directors
of the International Association



IN THIS ISSUE

THE BATTLE OF THE CENTURY!!

RAILROAD VERSUS PIPELINES

SEE CENTER SPREAD
FOR HAWAII INFORMATION

Reiding between the lines



with WILLIAM L. REID, SR/WA
International President and Chairman of the Board

As you read this, there remain about seven weeks until the 23rd International Seminar begins its sessions at the Sheraton Waikiki Hotel in Honolulu, Hawaii. Early reports indicate that we will have a very fine attendance with registration being approximately equal, if not somewhat ahead, of the same time last year for the Milwaukee Seminar. Thus, a reasonably good crowd is assured. But I still want YOU, as an individual, to attend. Why is it so important that individual members attend our International Seminar? What can we learn here that we can't learn anyplace else? What's in it for YOU? Well, I think there are a lot of things in it for YOU and here are just a few of them.

1. **EDUCATION** — The very core of the reason for our existence as an association, and, likewise, the very core of the planning for this seminar. We are a professional organization dedicated to the educational advancement and professional development of our members. So, from the keynote speech by the new Transportation Secretary, Brock Adams, through the many sectional programs covering the various disciplines of the Association, every program will be educational, will be useful and interesting to you.
2. **CHAPTER OPERATION** — What an excellent chance for you to learn how to help your Chapter operate more effectively. There will be a Chapter Officers Meeting and the opportunity to ask the Executive Director, Rich Matheny, and me any questions concerning how your Chapter can operate more effectively. There will be programming hints — information concerning Chapter programs available from International Headquarters, and lists of speakers available to come and speak to your Chapter. There will be information on how to put on an educational seminar at the Chapter or Regional level, how to nurture your Senior Candidates so that they will get the courses they need, pass the required exams and become Senior Members, and how to edit and publish a more useful newsletter, the most important public relations tool your Chapter has.
3. **INTERNATIONAL ACTIVITIES** — The opportunity for you to observe the Association operating at its International level. The International Board of Directors Meeting is a public gathering to which any person in attendance at the seminar is invited and there will be ample space in the room for you to listen to the matters brought before the Board and to learn firsthand of the issues that it faces. You will also have a chance to sit in on International Committee Meetings, particularly those involving the disciplines of which you are a part.
4. **PERSONAL CONTACT** — An unprecedented opportunity to enjoy one-on-one conversation with other people involved in our business. I can tell you from experience of many years that there is no substitute for personal contact of this type.
5. **SOCIAL - RECREATIONAL - FAMILY** — Enjoy the rare and unusual beauty of the Hawaiian Islands and participate in some of the native social customs. You and your family may never again be privileged to combine the educational and social opportunities this seminar offers. The American Right of Way Association reaches a peak of activity every year at its International and I believe that this year's seminar in Honolulu will be not only the high point of this year but one of the best seminars we have ever presented.

Please join us in Honolulu, June 19 to 26, 1977. It will be very meaningful to you as a right of way professional, very enjoyable to you and your family and, indeed, an experience you will never forget.



IN THIS ISSUE

MEET ARWA'S NEW PRESIDENT

HAPPY DAYS IN HAWAII

1976 AWARD WINNERS

MANAGING ATTRITION

RIGHT OF WAY

Official Publication of the American Right of Way Association
Forty-Third Year of Publication
July, 1977 Volume 24, No. 4
Published Bi-Monthly by the Board of Directors
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INTERNATIONAL EXECUTIVE COMMITTEE MEETS IN JACKSON



The International Executive Committee recently met in Jackson, Michigan, hometown of Past International President, Bill Reid. Highlights of the meeting were an all day budgeting session; luncheon meeting with Bill's staff from Consumers Power Company; one and a half day formal meeting of the Committee and a luncheon meeting with Michigan Chapter 7.



CHAPTER 8 CONGRATULATES COURSE 601 GRADUATES

Tom Newell, President of Houston Chapter 8, extends congratulations on behalf of the chapter to the graduates of Course 601, ENVIRONMENTAL CONSIDERATIONS. The course was held in Houston at Dunley's Royal Coach Motor Hotel, April 18-21. Among the 23 participants, remarks were widespread about the excellence of the course. Some who had thought they were in for 4 days of light duty, found instead, the long and hard work of serious business.



Students take "5" from the classroom.

WELCOME BACK!

We are pleased to say, WELCOME BACK VIC!!! Vic Eichhorn has returned to work after suffering a severe heart-attack a few months ago. Vic is one of our very active Past International Presidents and a member of Chapter 7. It's good to have you back.



Members of Toronto, Chapter 29 take a photo break from a very successful presentation of Course 101, "Principles of Right of Way Acquisition".

GEORGIA CHAPTER 22 HOLDS FIRST MEETING OF 1977

Over 95 members and guests attended Management Appreciation Day in Atlanta, Georgia, March 16, 1977, at the Atlanta Hilton. Many of the leading executives of companies and agencies whose employees are members of Chapter 22 and several of the International officers attended. Among those in attendance were Bill Reid, President; Wade S. Manning, Vice President; George Midgett, Secretary; R. Tom Benson, Treasurer; and former International President Richard Riemer.

The theme of the meeting, "Professional Ethics", was highlighted by many outstanding speakers: Bill Reid spoke on "Professionalism in Ethics"; Dr. R. Eugene Owens, Senior Minister of Charlotte, North Carolina's Myers Park Baptist Church, on "Ethics for Executives"; Wade S. Manning on "The Ethical Responsibility of the Public Service Institution"; and Mr. Fred. Bentley, Sr. Attorney at Law from Marietta, Georgia on "Ethics and the Law".

It was a thought provoking meeting and truly one of the best ever held.



President Reid accepts a piece of "Peachtree Street" from Tom O'Conner.



Many members turned out for the meeting and to meet President Reid.



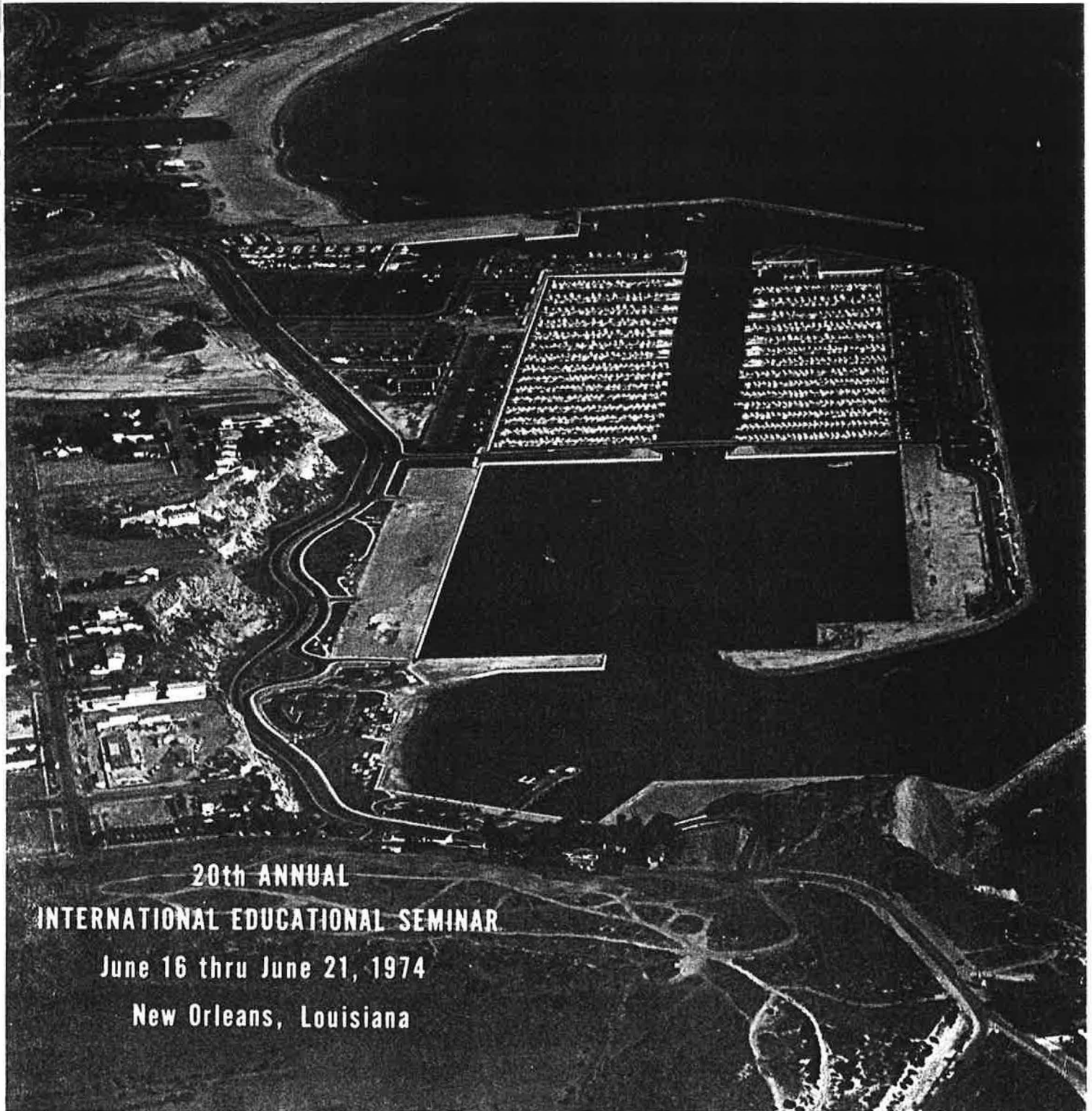
l-r: Richard L. Riemer, SR/WA; Edward M. Williams; Wade S. Manning, SR/WA; William L. Reid, SR/WA; Chapter President, Lou Humann; Eugene Owens; Ron Kester and Fred Bentley.



Official Publication
of the
American
Right of Way Association
Fourtieth Year
of Publication

RIGHT OF WAY

FEBRUARY
1974
Volume 21, No. 1
Published Bi-Monthly
by Board of Directors
of the International Association



20th ANNUAL
INTERNATIONAL EDUCATIONAL SEMINAR

June 16 thru June 21, 1974

New Orleans, Louisiana

ASSOCIATION NEWS

SOONER CHAPTER NO. 33

INSTALLS 1974 OFFICERS

Sixty-four members and their wives were present at the Annual Banquet and Installation of Officers of Sooner Chapter No. 33 on November 8, 1973. The newly elected officers were duly and officially installed by William F. (Bill) Reid, SR/WA, International Treasurer at the evening banquet which featured, in addition to the installation ceremony, Dr. Sam Collins, author, counselor and lecturer who spoke on the topic, "Psychiatrist Looks at AR/WA." The afternoon speakers were J. C. Thomas, Program Manager - Pipeline Section Transportation Safety Institute, D.O.T. who addressed the meeting on "The Public's Needs and Rights" and Mr. William F. Collins, Attorney, who spoke on "Right of Way \$60.00 a Rod — On the Other Side of the Fence."

The large attendance, enthusiastic interest and excellent program made the annual meeting one of the most outstanding in Chapter 33 history.



International Treasurer Bill Reid presents the President's gavel to 1974 President of Chapter No. 33 W. H. Ryal, SR/WA.



Raymond Soloski, SR/WA, Chairman of Region 2, AR/WA, brings greetings to Sooner Chapter.



Bill Reid, International Treasurer presents Past President Perry Dickey with the Past President's Pin.



Perry J. Dickey, Past President, chats with W. H. Ryal, SR/WA, 1974 President.



Enjoying the annual meeting and banquet of Chapter 33 are — left to right: Mrs. Perry Dickey, Bill Reid, Tom and Camille Benson.

ASSOCIATION NEWS

MICHIGAN CHAPTER NO. 7 MARKS 20TH ANNIVERSARY AT SEMINAR

The Fall Seminar of Michigan's Chapter 7 was a great success. Featured on the 2½-day affair were great topics, including a panel treatment of the energy crisis. The current Land Use topic got a new interpretation from Karl Hosford, Chief of Land Use Office, State of Michigan. Of great interest to the group was a step by step interpretation of the path leading to Senior designation, as well as urgent suggestion for many to seek this category of our Association. A timely presentation on Effective Business Communications and Highway Noise panel rounded out a good program.

The banquet was highlighted by Warren E. Avis, of rent-a-car fame, as he detailed the concept of "Shared Participation," a new venture in how to understand your fellow man.

The 2½-day seminar was held at beautiful Boyne Highlands, Harbor Springs in Northern Michigan. The Fall color and excellent weather greeted the seminar group and their wives. All came away with a feeling of accomplishment and an enthusiastic look toward the 1974 year.

GULF STATES CHAPTER NO. 8 — A YEAR OF PROGRESS

Gulf States Chapter No. 8 reported a membership of two hundred in November, 1973.

Negotiations Course No. 1 was presented on October 15th at the Royal Coach Inn at Houston, Texas. The twenty-six registrants were representatives from Delaware, Florida, New Mexico, Louisiana and Texas. Comments from the participants were very favorable reflections of the course as presented by Dr. John P. Wilson.

The last meeting of 1973, the December Seminar, brought the total meetings of the year to 17 and two dinner meetings, together with the regular monthly luncheon meetings rounded out a busy, but vibrant meeting schedule.

Plans are now underway for the 1978 International Educational Seminar to be held in Houston at the Hyatt Regency Hotel. Twenty-four of the members of Chapter 8 have attended both the International and Regional Seminars.

All of this activity and dedication contributed greatly to the accomplishment of a very worthwhile and informative year in 1973.



Chapter 7 President Corbin Roy, SR/WA, lends his support for the Senior designation route.



Tom Beagan, SR/WA, and Dick Taylor, Past International President (1957-58) participate in Seminar activities.



Bert Burgoyne, three-time Seminar program chairman for the chapter indicates satisfaction with tempo of the Seminar.



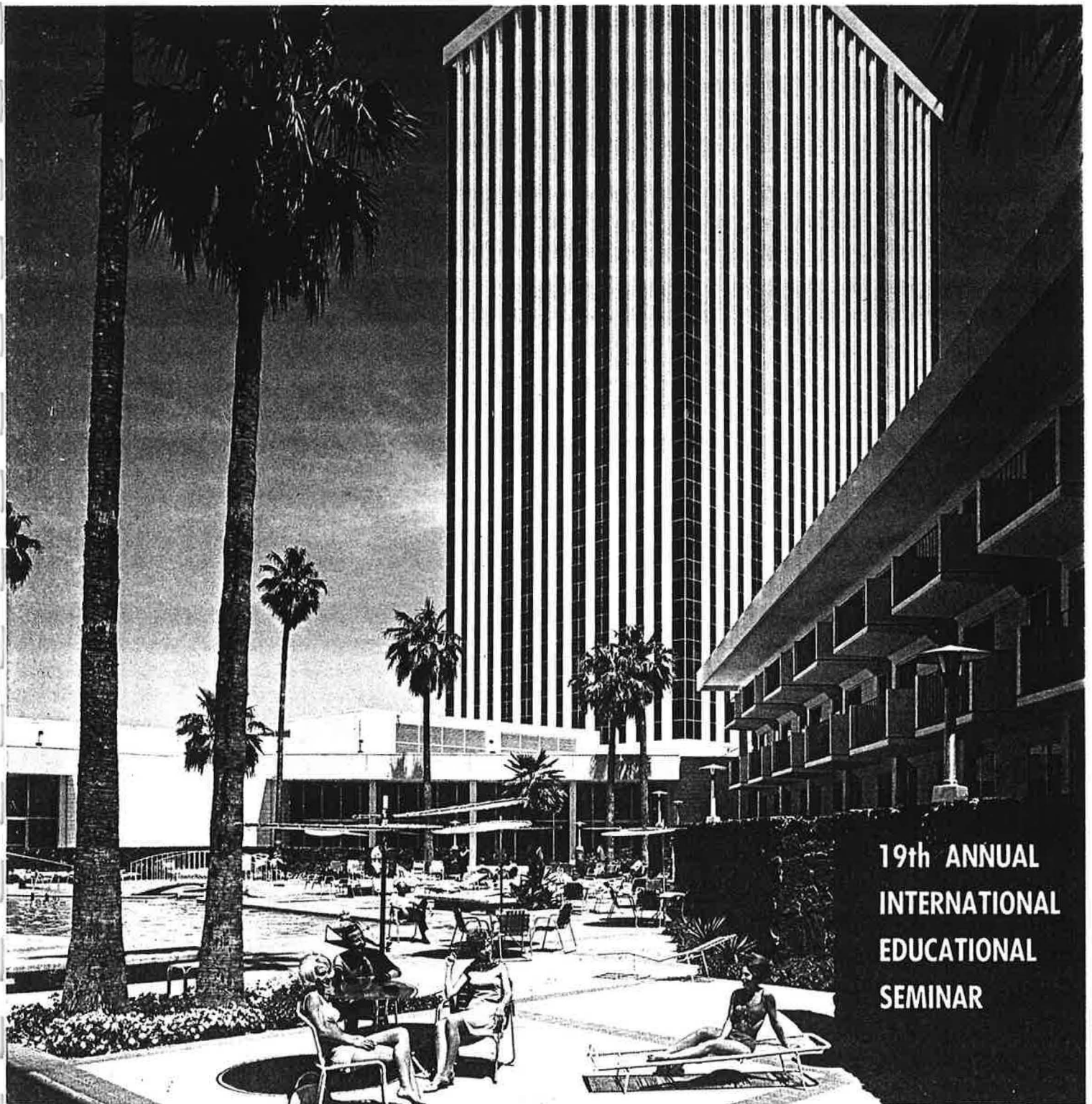
Ivan Gamble, SR/WA, veteran Chapter 7 member and now retired makes a point.



Official Publication
of the
American
Right of Way Association
Thirty-Ninth Year
of Publication

RIGHT OF WAY

APRIL
1973
Volume 20, No. 2
Published Bi-Monthly
by Board of Directors
of the International Association



19th ANNUAL
INTERNATIONAL
EDUCATIONAL
SEMINAR

ASSOCIATION NEWS

SAN FRANCISCO CHAPTER 2 DECLARES INTERNATIONAL EXECUTIVE COMMITTEE DAY AND INSTALLS CHAPTER OFFICERS

Installation of newly elected 1973 officers for San Francisco Chapter 2 was performed by Region 1 Chairman, Robert K. McCue, SR/WA, on January 10, 1973 in San Francisco. Officers installed were:

President — Quinton J. McMahon, SR/WA, Assistant Director, Real Estate Division, San Francisco Redevelopment Agency.

Vice President — Charles E. Newman, Senior Real Estate Officer, Bay Area Rapid Transit District.

Secretary — Hector R. Leslie, Jr., SR/WA, Real Estate Appraiser and Consultant, Haley-Leslie Appraisal Co.

Treasurer — R. A. Macpherson, Right of Way Agent, Division of Highways.

National Director — Wallace D. Mersereau, SR/WA, Director of Real Estate, Bay Area Rapid Transit District.

National Director — Earl E. Behrendt, SR/WA, Right of Way Representative, Standard Oil Company of California.

The highlight of the day was the introduction of the members of the International Executive Committee to the membership by International President Rex Shaffer, SR/WA. Each of the committeemen outlined briefly their duties, after which the membership had a question and answer session concerning all phases of the association.



International Executive Committee visits Chapter 2. Left to right, seated: David E. Punches, SR/WA, International President-Slect; Rexford M. Shaffer, SR/WA, International President and Chairman of the Board; Richard L. Riemer, SR/WA, General Counsel. Standing: John H. Riches, SR/WA, Chairman Region 8; Robert K. McCue, SR/WA, Chairman Region 1; William J. Kenney, SR/WA, International Chairman, Professional Development Committee; William L. Reid, SR/WA, International Secretary; Gaston Bertrand, SR/WA, International Assistant Secretary; Frank C. Balfour, SR/WA, Founder and Counselor; William P. Snyder, SR/WA, International 2nd Vice President; John B. Lawson, SR/WA, General Chairman, International Educational Seminar (1973); Kenneth E. Moreland, SR/WA, International Treasurer; Lawrence H. Phipps, Chairman of Public Relations, Chapter 2.



International Executive Committee in action.



International President Rex Shaffer, SR/WA introduces Executive Committee to members of Chapter 2, at luncheon meeting.



Rexford Shaffer gives Chapter 2 members a brief report on activities on the International Level.



William J. Kenney, SR/WA answers questions concerning Professional Development and Senior Registration Program.



Regional Chairman Robert K. McCue, SR/WA installs Chapter 2 1973 officers at January luncheon. Left to right: R. A. Macpherson, Treasurer; Hector R. Leslie, Jr., SR/WA, Secretary; Earl E. Behrendt, SR/WA, National Director; Charles E. Newman, Vice President; Quintin J. McMahon, SR/WA, President and Robert K. McCue, SR/WA.

ASSOCIATION NEWS

MICHIGAN CHAPTER NO. 7 ANNUAL MEETING FEATURES INSTALLATION AND 1973 GOALS

Michigan Chapter 7 held its Annual Installation on January 10, 1973 at Raleigh House, Southfield, Michigan. The meeting featured an address by Dr. William Taylor, Executive Director of Governor Milliken's Land Use Program. Julian Piercefield, Region 5 Director, performed the Installation duties and provided some interest and enthusiasm for 1973 goals.

Officers installed were:

President: Corbin Roy, SR/WA.

1st Vice President: Robert R. Tewksbury, SR/WA.

2nd Vice President: Ross A. Strevel, SR/WA.

3rd Vice President: Thomas A. Beagan, SR/WA.

Secretary: John J. Loughray, SR/WA.

Treasurer: William F. Murray, SR/WA.

Assistant Treasurer: Charles K. Henry.

National Director: John B. Carpenter, SR/WA.



New President Corbin Roy, SR/WA, receives congratulations from Julian Piercefield, SR/WA, Region 5 Director, at Installation.



Region 5 Director Piercefield shakes hands with retiring President John B. Carpenter, SR/WA.



New Secretary John J. Loughray, SR/WA, and Past National Director Herbert Mathiak discuss some pertinent Chapter 7 business.

AMERICAN RIGHT OF WAY ASSOCIATION

CAROLINAS CHAPTER NO. 31

REGION 6 SEMINAR

SEPTEMBER 27-28, 1973

CHARLOTTE, NORTH CAROLINA

THE RIGHT OF WAY PROFESSION

"TOOLS OF THE TRADE"

Watch for details in June issue of **Right of Way** magazine.



Official Publication
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American
Right of Way Association
Thirty-Seventh Year
of Publication

RIGHT OF WAY

AUGUST
1971
Volume 18, No. 4
Published Bi-Monthly
by Board of Directors
of the International Association



International Executive Committee Officers 1971-72



FRANK C. BALFOUR
*International
Counselor*



GENE L. LAND
*International President
and Chairman of
the Board*



REX M. SHAFFER, JR.
*International
President-Elect*



DAVID E. PUNCHES
*International
2nd Vice President*



W. P. SNYDER
*International
Treasurer*



WILLIAM L. REID
*International
Assistant Treasurer*



CHARLES TIDY
*International
Secretary*



KENNETH E. MORELAND
*International
Assistant Secretary*



RICHARD L. REIMER
*General Attorney and
Parliamentarian*



OTIS R. CROSS, JR.
*Executive
Director*

These men were selected by the Board of Directors at the 17th International Educational Seminar held in Miami Beach, Florida. As the Executive Committee they are to assume the duties and responsibilities and carry on the affairs of the American Right of Way Association during the 1971-72 year. Each one is dedicated to the welfare of the Association and its membership and under the direction of President Gene L. Land and his excellent staff of officers we are assured of another outstanding and successful year.

YOUR PAST NATIONAL PRESIDENTS AND



RICHARD TAYLOR
1957-1958



FRANK C. BALFOUR
Founder 1935



SAM HOUSTON
1958-1959



FRED H. CRANE
1959-1960



DAN ROSENCRANS
1960-1961



ROGER M. LOVELL
1961-1962

MEMBERS OF THE ADVISORY COUNCIL



ROY A. STROBECK
1962-1963



DAN H. WILLIAMSON
1963-1964



PHILIP L. REZOS
1964-1965



ADELBERT W. LEE
1965-1966



VICTOR H. EICHORN
1966-1967



WILLIAM F. HOWARD
1967-1968



GARTH J. LINKEY
1968-1969



GEORGE R. WATSON
1969-1970



KARL E. BAETZNER
1970-1971



TOP: The greeting party for Karl and Elenore Baetzner at Honolulu International Airport is shown from left to right: Edward Ochiai, National Director; U. S. Alexander, Chapter Secretary; Mrs. Mae Sousa; Allan Soares, Chapter President; Karl E. Baetzner; Alfred Sousa, Chapter Founder; Elenore Baetzner; Ted Damron, Chapter Vice-President and Gloria Damron.

SECOND: Karl Baetzner and Ira Hutchinson (SR/WA) at whose beautiful home the reception for the Baetzners was held.

THIRD: A few of the more than 80 very gracious and hospitable members and wives in attendance at the Baetzner reception.

BOTTOM: Karl and Elenore are shown just before departure from their enjoyable trip to the islands of Hawaii. Their expressions amply reflect their delight with the wonderful hospitality afforded them by Chapter 30.

HAWAII BECKONS BAETZNERS

Karl and Elenore Baetzner visited the beautiful and enchanting Hawaiian Islands in the month of June at the invitation of Hawaii Chapter 30. The trip was a wonderful climax of visitations made by Karl and Elenore during his very successful year as National President of AR/WA. Upon their arrival at Honolulu they were greeted at the airport by members of the chapter who presented them with leis from the Honorable John A. Burns, Governor of Hawaii and members of Chapter 30 which was followed by a reception in the Governor's lounge. The following evening the Baetzners were the honored guests at a chapter cocktail and dinner reception attended by over eighty Chapter 30 members and their wives.

The usual and always pleasant Aloha welcome was extended the prominent and popular visitors during their entire stay in the islands which included sight-seeing on Oahu (Honolulu) and a delightful tour of the islands of Maui and Kauai.



A NEW FACE ON THE INTERNATIONAL EXECUTIVE COMMITTEE



William L. "Bill" Reid, Manager of Land and Right of Way, Consumers Power Company, Jackson, Michigan was elected International Assistant Treasurer at the 17th National Seminar in Miami Beach on June 7, 1971.

Bill is an active member and Past President of Michigan Chapter 7, AR/WA. He was born and raised in Lima, Ohio and received his B.S. degree in Electrical Engineering at the University of Michigan in 1948. He joined Consumers Power Company in September of that year and after serving for two years in the Electric and General Engineering Department has spent the remaining time with the company in various positions in the Land and Right of Way Department. He has been manager of the department since July, 1964.

On the International level in AR/WA he has been past chairman of the National Utilities Committee and during the past year (1970-1971) he was Vice-Chairman of Region 5, and also served as Assistant to the President of AR/WA.



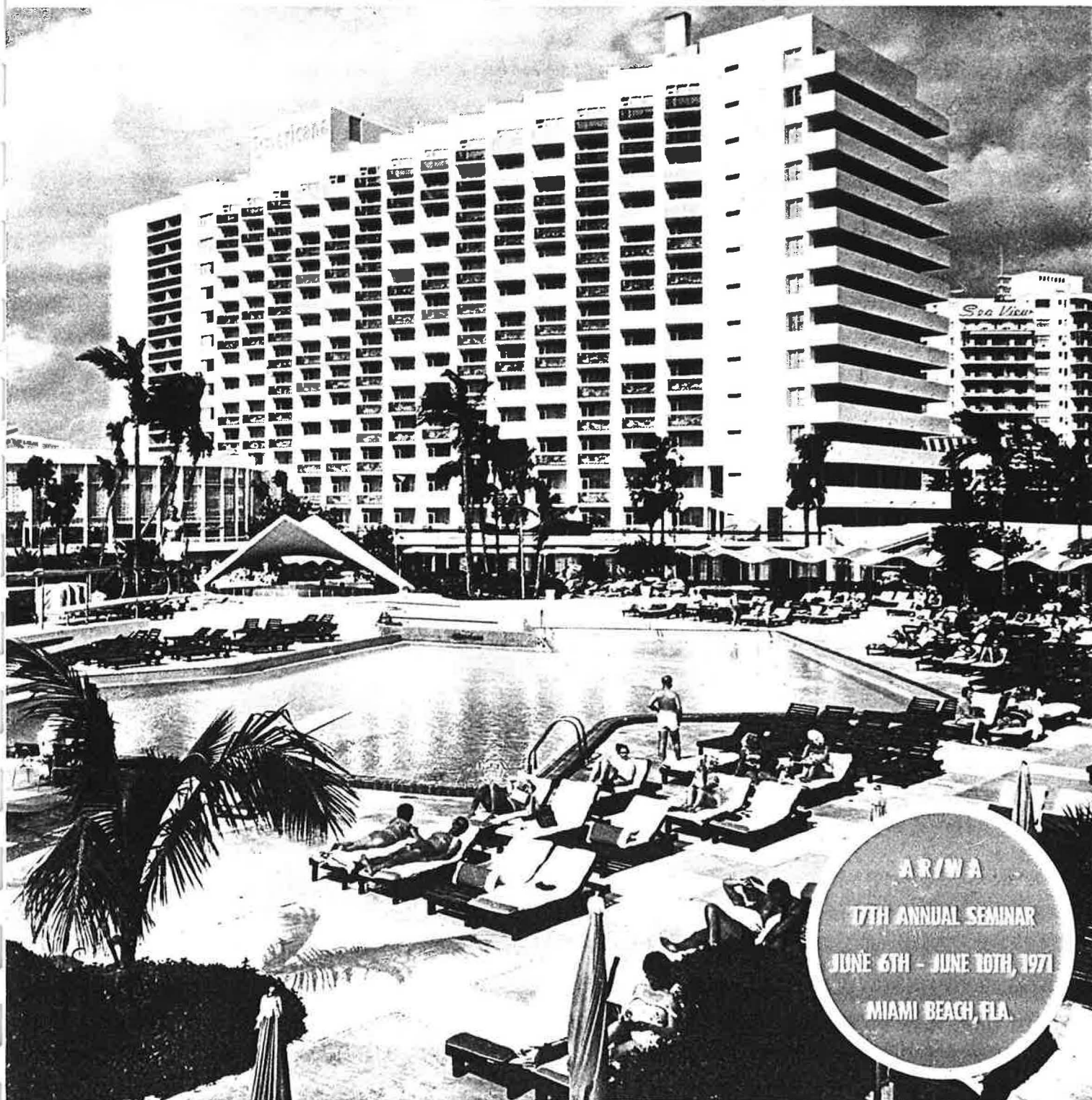
Official Publication
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American
Right of Way Association
Thirty-Seventh Year
of Publication

RIGHT OF WAY

APRIL
1971

Volume 18, No. 2

Published Bi-Monthly
by Board of Directors
of the National Association





VICTOR H. EICHHORN
Chief Right of Way Agent
Michigan Department of Highways
State of Michigan



Mr. Eichhorn has served from 1957 to present with the Michigan Department of Highways as Director of the Right of Way Division. Mr. Eichhorn has been active in the American Association of State Highway Officials, the American Institute of Real Estate Appraisers and served as National President of AR/WA in 1966-67. He is a recognized authority on the implementation of Relocation Assistance programs.

Mr. Eichhorn will appear at 8:00 a.m., June 9, 1971.

Topic: "Relocation Assistance and Related Right of Way Acquisition Problems"

How to tell value from value from value.

There are 43 interpretations
of value in business.

At least. Knowing which
is which could make
a big difference in your
company's profits.

Write for "What Is Value?"

Marshall and Stevens
Incorporated, Dept. R6,
1645 Beverly Blvd.,
Los Angeles, Calif. 90026.

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Professional appraisal service to
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fully staffed offices in principal cities.

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SPECIAL NOTICE

"Notice is hereby given that the President and Chairman of the Board of the American Right of Way Association has designated 9:30 A.M., June 7, 1971, as the time and Americana Hotel, Miami Beach, Florida, as the place for the Annual Meeting of the members of the American Right of Way Association."


Charles Tidy
National Secretary

Please note the date, time and place of the Annual Meeting of the membership of the American Right of Way Association as designated by Karl E. Baetzner. Such designation is made because the 17th Annual Seminar commences on that date and it is the purpose and desire of the National President to have the largest possible attendance of the members at the meeting.



Official Publication
of the
American
Right of Way Association

Thirty-Fifth Year
of Publication

RIGHT OF WAY

APRIL
1969

Volume 16, Number 2

Published Bi-Monthly
by Board of Directors
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ASSOCIATION NEWS / 9

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PRESIDENT LINKEY PRESIDES AS INSTALLATION OFFICER AND PRESENTATION OF SENIOR DESIGNATION AWARDS AT CHAPTER 7 MEETING

At a recent meeting of Michigan Chapter 7, National President Garth J. Linkey installed 1969 officers in a most effective and impressive ceremony. He also performed the honors of presenting Senior Membership Awards to Carl R. Holmberg and John T. Monarch. Chapter 7 now has a total of 57 Senior Members.



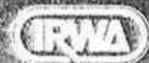
1 Garth J. Linkey, National President presents the Senior Right of Way Designation plaques to Carl R. Holmberg and John T. Monarch of Michigan Chapter No. 7.

2 Garth J. Linkey, National President administers the oath of office to the 1969 officers of Chapter No. 7. The newly elected officers standing (left to right) are: John B. Carpenter, Treasurer; Corbin I. Roy, Secretary; Philip F. Pierce, 3rd Vice President; Carl R. Holmberg, 2nd Vice President; Herb Mathiak, 1st Vice President; Ivan Gamble, President and Mr. Linkey. Also present at the meeting were seated (left to right) David E. Panches, Regional Chairman, Region 5; Robert R. Cunningham, National Secretary and Carl T. Hall, National Director.

RIGHT OF WAY

The magazine for the right of way professional

February, 1984



People



(left to right) Pat Reames, Bill Schaefer, CALTRANS Director Leo Trombatore, and Bill Hoy, SR/WA.

Sacramento Chapter 27 President **Bill Hoy, SR/WA**, reports that the Director of CALTRANS, **Leo Trombatore**, and two of his top managers, **Pat Reames** and **Bill Schaefer**, have become members of the Association. Since Trombatore became Director of CALTRANS, he has redirected expenditures of funds towards the maintenance and expansion of California's highway system. His goal is to restore CALTRANS as the pre-eminent transportation organization in the world.

Trombatore has already taken an active role in the Association, outlining his support for the right of way agent and detailing the increased work that is to come through CALTRANS at the Los Angeles Chapter 1 Annual Education Seminar. In addition, Pat Reames was the featured speaker at the November Chapter 27 meeting.



Alicia, W.A. and Betty.

President **W. A. Thomasson, SR/WA**, and his wife **Betty**, while at the Michigan Fall Education Seminar were "lobbied" quite charmingly by **Alicia Worthley**, Chairwoman for Michigan's bid to host the 1989 International Educational Seminar. Voting will take place during the Celebration 50! Seminar being held this June.

Chapter 67 member, **Robert F. Waldron**, has become a Fellow of the American College of Trial Lawyers. Membership is by invitation only and the association's purpose is to improve standards of trial practice, administration of justice and ethics of the trial branch of the profession.

Max J. Derbes, Jr., SR/WA, MAI, SREA, Louisiana Chapter 43 has been elected the 1984 President of Valuation Network, Inc., a national consortium of appraisers with offices in 31 cities throughout the United States. The Network, formed in 1981, offers national appraisal and real estate counselling services to multi-state companies, pension funds, and others. A sister Network organization in Canada has offices throughout Canada.

John R. Garvin, SR/WA, MAI, Ohio Chapter 13, has been elected Secretary of the Network.



Tennessee Chapter 32 President **Rex Jenkins** (left) welcoming **SREA President W. Grady Stebbins, Jr.** and his wife **Patricia**.

At a recent meeting held to recognize and promote the SR/WA program, **Mississippi Chapter 40** called upon local dancer **Nazziro** to encourage "the troops" to join the professional movement and become designated. **1983 President Larry Griffin** is shown here giving SR/WA Candidacy forms to **Nazziro** to hand out to Chapter members.



RIGHT OF WAY

The magazine for the right of way professional

August 1984



007 24040
EDWARD BRADLEY SR/WA

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Celebration 50! Seminar
News Inside

Celebration 50! Seminar



Berkowitz and his wife, Lee.

Berkowitz Selected as Professional of the Year

John Berkowitz, a member of Puget Sound Chapter 4, was honored as this year's International Right of Way Association's Professional of the Year. Berkowitz is Manager of the Right of Way department for Puget Sound Power and Light Company, located in Bellevue, Washington, a suburb of Seattle. The presentation of the Frank C. Balfour Award was made by Gene A. Land, SR/ WA at the Presidential banquet.

Berkowitz's recognition as this year's epitome of professionalism is due to his selfless involvement in the Association and his ability to positively motivate others to be actively involved in the Association.

"I knew people when I joined the Association nine and one half years ago who got me immediately involved in Chapter meetings and committees. I wanted to be involved, in fact I don't belong to an organization that I cannot give my full involvement. Today, I try to get everybody involved in Chapter activities," Berkowitz revealed in an interview following the Seminar.

Berkowitz strongly supports the Education program. As part of the three-person team, a "Real Estate Qualification Program" was established. "The purpose of the program is to provide established education, time, and performance evaluation requirements for employees. Promotions up the company's five employment grade classifications — clerk to real estate agent — are based on these set requirements. This training includes IRWA courses 101, 201, 401, and 701. Puget Power pays for all required courses, and time is automatically set aside for each employee in our department to take these required courses. Due to

this support, we have the best trained staff in the area."

On his reaction to winning? "I was overwhelmed. I did not expect to win," Berkowitz's soft-spoken modesty further revealed that he was very surprised that he made the six finalists. "I never even considered myself for the award. I am very honored."

Berkowitz believes that the award given is an award that recognizes the whole department. "The people I work with are a loyal, dedicated group of people to work with and are very supportive of one another and the activities of the Association. For example, the day the newsletter is being mailed out, four or five of us who happen to be in the office will take the time to fold the newsletters and get them out. We do things together."

Berkowitz has been President and International Director of Chapter 4. He has served on a variety of committees within the Chapter and is currently entering his second year as Regional Vice Chairman. He was Seminar co-vice-chairman in 1981, and has been active in the Chapter Seminar in a variety of capacities, a seminar that he is proud to be associated with. "We will have three one-day IRWA courses at our Chapter Seminar."

Berkowitz is a true professional, soft-spoken, quietly active in doing what needs to be done, without expecting or anticipating recognition for his deeds. We of the Association are proud to honor John Berkowitz as the 1983 Frank C. Balfour Award winner as IRWA's Professional of the Year.



(l to r) Adrienne, Theresa and April selling Celebration 50! T-shirts.



The 1987 Seminar will be in Michigan.



Old friends Bill Kenney, SR/WA, and Bob McCue, SR/WA.

Right of Way

The Magazine of the Right of Way Professional

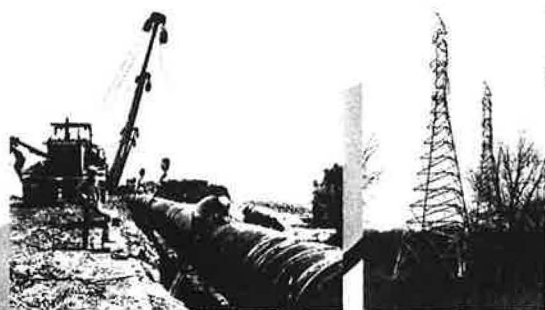
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IRWA



VIEWS OF OUR PAST—VISIONS FOR OUR FUTURE

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Michigan Local Government Joint Seminar A Success

Alicia T. Worthley SR/WA

In early 1984, Michigan Chapter 7 recognized the special needs in local government for right of way education and information by establishing the first Local Government Committee in the International Right of Way Association. Over the years the Committee has met 2 or 3 times per year under the new Committee name of Local Public Agency and Transportation. The meetings have been productive and well attended and they are now considered a definite benefit in strengthening our Chapter. One of the outgrowths of Michigan's committee meetings resulted in the recent organization and presentation of their first 1-day seminar for local public agencies held on September 15th at the Ann Arbor Hilton.



Left to Right: Seminar Moderator: Alicia Worthley, SR/WA. Seminar Speakers: Ron Hill, Federal Highway Administration; Ron Rose, Assistant Attorney General-Transportation Division-Michigan Department of Transportation; John Martin, City of Troy Attorney; Dick Beaubien, City of Troy Transportation Engineer.

Chapter 7's Seminar was a joint effort also cosponsored by the Michigan Municipal League and the Michigan Association of Municipal Attorneys. The Michigan Municipal League is our state branch of the National League of Cities, which draws their membership from the Mayors, Council, City Administrators, and Department Heads across the United States. The League is very active in education programming, and when they were approached with our proposed program they offered our Chapter Committee their assistance. The League services included publishing and mailing Seminar brochures, making meeting room and luncheon arrangements, duplicating and distributing Seminar handout materials, and handling registrations and billings, all at no cost to our Chapter. Although Seminar income was not a priority concern, the League also offered to share if the program was a success. Our local League office already had the names of many local government officials, and we were able to provide

Right of Way

The magazine for the right of way professional

December 1988



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Edward R Pradley SR/RA
1855 Parnall Road Jsc-210b
Jackson, MI 49202

Dearborn
MICHIGAN

35TH ANNUAL INTERNATIONAL EDUCATION SEMINAR

June 18-22, 1989



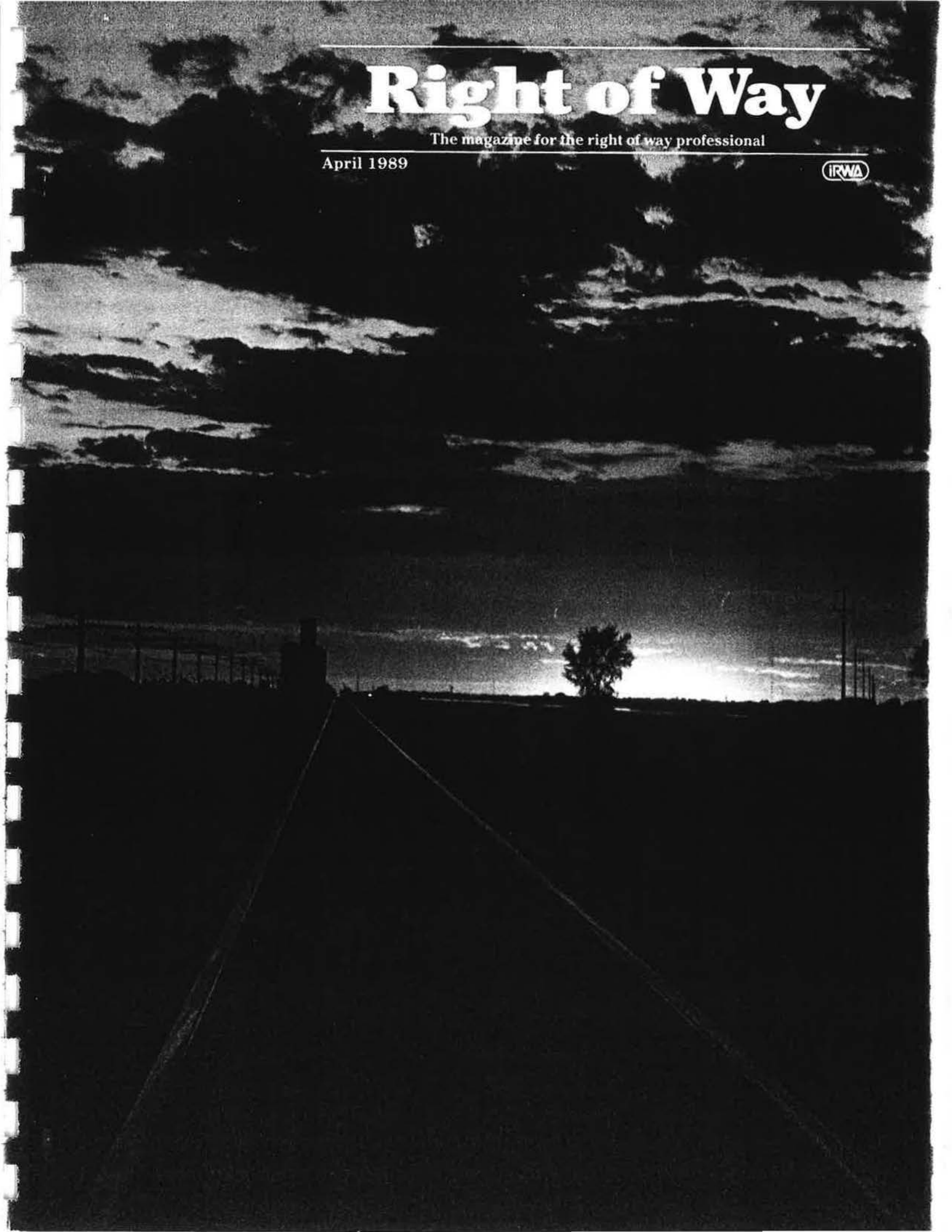
The MICHIGAN CHAPTER of IRWA, sponsored by the
1989 IRWA 35th Annual Seminar,
invites you to a week of education
and Midwestern hospitality.

Right of Way

The magazine for the right of way professional

April 1989

IRWA





**35TH ANNUAL
INTERNATIONAL EDUCATION SEMINAR
DEARBORN, MICHIGAN
June 18 - 22, 1989**

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Susan E. Hohl

April, 1989

Dear IRWA Members and Employers:

On behalf of Michigan Chapter 7 we would like to extend to you our personal invitation to join us in Dearborn on June 18-22, 1989 for an outstanding education experience. During this year's Seminar, we intend to focus on our Seminar theme "Views of our Past - Visions for our Future." Our education sessions have been designed to inform and educate you of the projects and successes of the past as well as the ideas and innovations of the future.

The '89 program will consist of more than 40 separate education sessions with topics prepared to benefit you, the right of way practitioner. In addition, International Committee representatives and Headquarters staff will be available to answer your questions and listen to your concerns.

Michigan has made very definite plans for a quality Seminar that we believe will result in both your personal and professional growth. We hope that you will be able to join us.

Sincerely,

Alicia T. Worthley, SR/WA
General Co-Chairman

William L. Reid, SR/WA
General Co-Chairman

VIEWS OF OUR PAST - VISIONS FOR OUR FUTURE

Right of Way

The magazine for the right-of-way professional
August 1998



Association News



Charles F. Dalphon, Jr. accepts the Gene L. Land Award for Virginia Marine, Delaware Chapter 56 from Gene A. Land, SR/WA.

Gary E. Rinehart Wins Mark Green Award

The 1989 winner of the Mark Green Award is Gary E. Rinehart of San Francisco Chapter 2, for this article "Compensation for the Loss of Goodwill: The California Experiment," published in the December 1988 issue.

The Mark Green Award is presented to the person writing the best article published in *Right of Way* magazine during the previous calendar year. The award provides a \$500 scholarship to the college or university of the recipient's choice.

Alicia T. Worthley, SR/WA, Chosen IRWA Professional of the Year



Professional of the Year, Alicia T. Worthley, SR/WA

Alicia T. Worthley, SR/WA, was named the 1989 winner of the Frank C. Balfour Award at the President's banquet.

Symbol of professionalism for the right of way practitioner, the Balfour Award designates the recipient as the "Professional of the Year," in recognition of achievements within the Association and other aspects of the professional life.

Alicia is the Senior Right of Way Representative for the City of Troy, Michigan. She has been a member of Michigan Chapter 7 since 1980, serving as Assistant Secretary-Treasurer, President-Elect, President, and for 2 years, as International Director. Alicia was Newsletter Editor from 1980 to 1984 and helped to establish the Local Public Agency Committee in Chapter 7.

Alicia has served on the International Education Committee and the International Local Public Agency Committee. In 1989, she was elected to the position of Region 5 Vice Chair and was the Co-Chair for the 1989 International Education Seminar in Dearborn.

Alicia also holds professional memberships in the South Oakland Board of Realtors and the Real Estate Alumni of Michigan. She is active in the Clawson PTA, Toastmasters, and the Performing Arts Boosters.

Right of Way



April / May 1994

*For The
Right of Way
Professional*

**JOURNEY TO THE
CENTER OF THE
EARTH**

**PRE-ACQUISITION
DUE DILIGENCE**

**FREE-PRODUCT
RECOVERY AND SITE
REMEDIATION**

Denver's Mile High Chapter 6 held a dinner seminar program with guest speakers Robert Duncan and Don Ostrander at the Feb. 7 meeting. Duncan and Ostrander are principals in the Denver law firm of Duncan, Ostrander & Dingess, P.C. Their practice includes work relating to eminent domain law, real estate law, administrative law, zoning and land use hearings and civil litigation.

Duncan and Ostrander have won "substantial impairment of access" cases for both condemning authorities and landowners. The speakers discussed specific condemnation cases involving partial takes where the access to the remainder property was significantly impacted. They analyzed various fact situations involving the taking and regulation of access, and discussed related past court decisions. Nearly 100 members and guests attended. Duncan and Ostrander closed the session with their own "Top Ten List."

THE TOP TEN REASONS TO BECOME A RIGHT OF WAY AGENT

1. You get to work with Robert and Don!
2. You get to say, "sign here or else."
3. High pay, few hours and really nice people.
4. You learn all kinds of new and interesting curse words.
5. You get to demonstrate a multiuse easement!
6. Chicks dig pocket protectors.
7. Your business cards are printed on recycled appraisals.
8. You get to justify the lowest bidder's opinion of value.
9. They know your name at the UFO Hotline.
10. Your leisure suit never goes out of style.



▲ **Gordon R. Hauglie**, land management administrator for Consumers Power Company, has been named Michigan Chapter 7 "Professional of the Year" for 1993. The award recognizes outstanding dedication and leadership within the chapter. Hauglie, a 35-year employee, has belonged to IRWA since 1978. He was chapter president in 1989 and currently chairs the property management committee and the chapter's 40th anniversary committee.

San Diego Chapter 11 "Professional of the Year" for 1993, **Georgia S. Snodgrass** has been employed as Administrative Assistant II for the San Diego Unified School district for 22 years. She is responsible for acquisition, property management, sale and leasing of school district property. She has been a member of IRWA Chapter 11 for 16 years. She is a past president of Chapter 11. She is now Region 1 Secretary, member of the International Membership Committee; she is also chairman of membership committee for Chapter 11. Georgia holds a master's degree in business administration from Pepperdine University.



On Nov. 19, Chapter 56 held their annual Installation Dinner at the Wild Quail Country Club in Camden-Wyoming, Del.

Director, Rhonda S. Bonvetti, Region IV Vice Chair, Joseph S. Bottino, SRWA, receiving gift of appreciation from President, Deena Elborn-Hazel. ▼

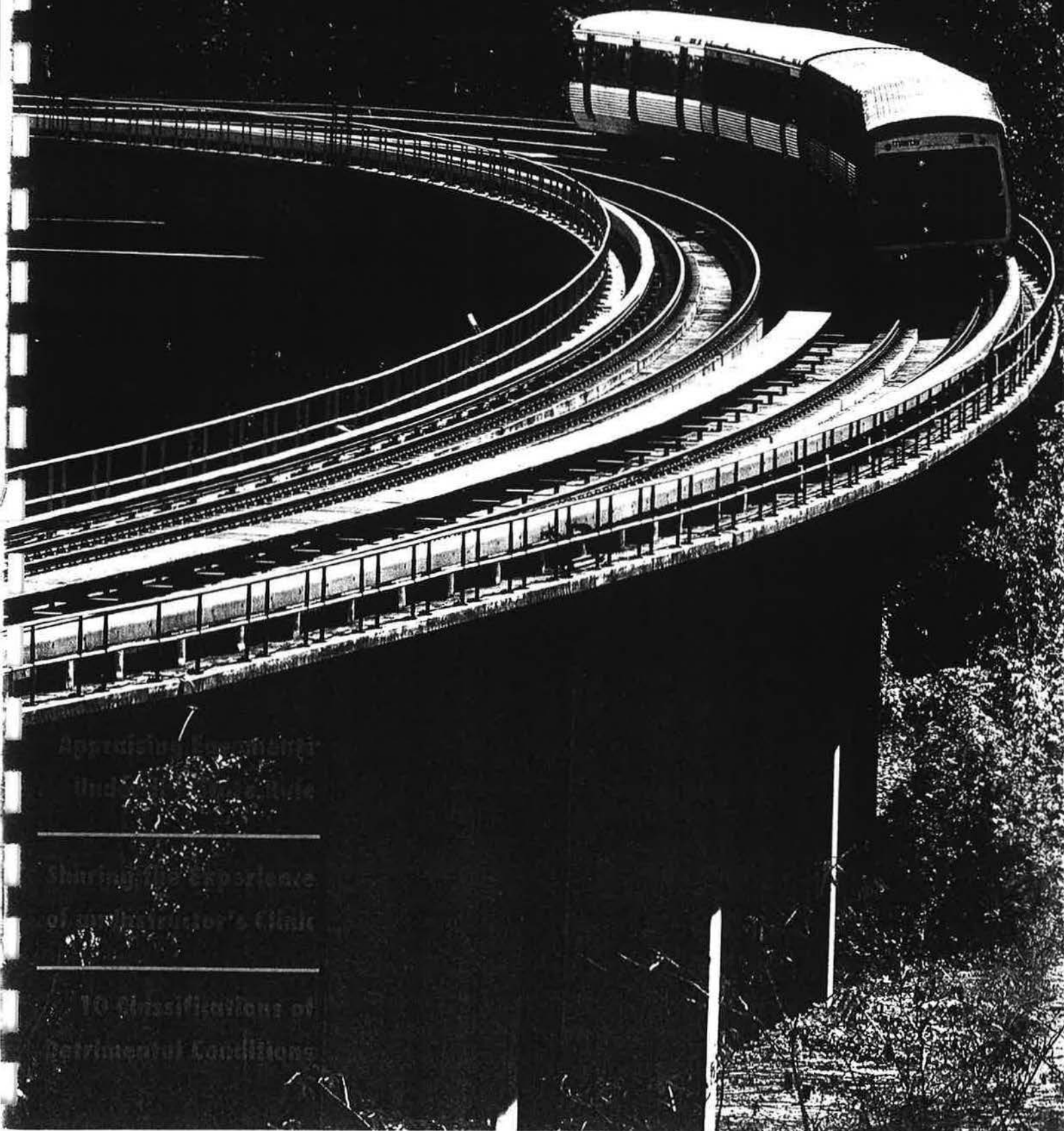


► *Newly installed 1994 officers (from bottom to top) President, Deena M. Elborn-Hazel; Vice President, Robert K. Muncy; Treasurer, Paul H. Meleri; Secretary, Van L. Summers; Director (2 years), Rhonda S. Bonvetti; Director (1 year), David A. Wood.*



DELMARVA CHAPTER 56

Right of Way IRWA



Appraising Eminent
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Sharing the Experience
of an Instructor's Clinic

10 Classifications of
Detrimental Conditions

PROFESSIONAL OF THE YEAR

Balfour Winner



Winner of the Frank C. Balfour Professional of the Year award, Clyde B. Johnson, SR/WA, Chapter 22.

Balfour Finalists



Left to right, Paul C. Costello, SR/WA; Juan A. Zaragosa, SR/WA; Clyde B. Johnson, SR/WA; Joseph S. Bottino, SR/WA; Edward R. Bradley, SR/WA; (not pictured) Joseph A. Barnes, SR/WA.

The International Right of Way Association's highest honor bestowed is the Frank C. Balfour Professional of the Year award. The award is presented annually to an IRRWA member who demonstrates outstanding leadership and service within the Association and the right-of-way profession. Created in 1966, the Balfour award is recognized as the symbol of professional achievements throughout the right-of-way industry. The award winner is chosen from among six finalists reviewed by IRWA's International Nominations and Elections Committee. Individual profiles submitted by any of the Association's 75 chapters located throughout the United States and Canada are considered, and the top candidates are selected as finalists. The recipient is announced at the Presidential banquet concluding IRWA's annual education seminar.

Newsletter of the Year



Clockwise from top left--Newsletter of the Year, Category II (more than 100 members) **SECOND PLACE:** Chapter 16's **The New Englander**, Susan Thibault and Gregory Berry, editors, accepted by International Liaison Committee Vice Chair Annette Anson, SR/WA; **THIRD PLACE:** Chapter 2's **Bayviews**, Nancy Wenninger, SR/WA, editor; **FIRST PLACE:** Chapter 17's **Badger-Write-Away**, Mary Zickermann, editor, accepted by Chapter President Cheryl Ruud, SR/WA; Newsletter of the Year, Category I (100 members or less) **FIRST PLACE:** Chapter 52's **The Virginia Acquirer**, Mike Perfater, editor.



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