



**Schedule change:
Note the Date!!!!**

**Wednesday • March 7, 2007
Membership Meeting**

RESPONSE REQUIRED BY FEBRUARY 28, 2007

**Weber's Inn • Ann Arbor, MI
3050 Jackson Road • 734-769-2500**

Meeting Agenda

- 8:30 – 9:00 AM Registration/Continental Breakfast
- 9:00 – 10:00 AM Dr. Janice Beecher, Director of the Institute of Public Utilities: *Economic Regulations and Utility Planning*
- 10:00 – 11:00 AM Nancy Finegood & Martha MacFarlane Faes, Michigan Historic Preservation Office: *Historic Preservation Easements and Value*
- 11:00AM – 12NOON Mr. Brian Kirksey, KRES, Inc., *Historic Preservation Case Study*
- 12NOON – 1:00 PM Italian Lunch Buffet
- 1:00 – 2:00 PM Mr. Ken Trevor, Healthy Construction, *Designers and Builders*
- 2:00 – 3:00 PM Mr. Gregory Ulrich, Cummings, McClorey Davis and Acho: *Legal Update, Real Estate Issues - Uncapping Property Tax Issues - New Cable Competition - Transferring Land Held in Trust - Uh Oh!*

Registration by Feb. 28 is VERY IMPORTANT!

To Register: -checks payable to IRWA Chapter 7

• Mail
Norman G. Thomas,
ASA, SR/WA
33620 Five Mile Road
Livonia, MI 48154

• Phone
734 422 5353
(P) 734 422 5353

• Fax
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• Email
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**RECEIVE YOUR \$5.00 DISCOUNT
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What: Membership Meeting

When: WEDNESDAY • March 7, 2007

Where: Weber's Inn • Ann Arbor, MI
734 769 2500

Cost: early registration: \$35./per person
must be received by February 28, 2007

Register TODAY!
Use this Registration Form TODAY and receive your \$5.00 discount per person

Cost: \$35.00/per person – Registration, Check and Dinner Selection **must be received by February 28, 2007**
Registration Fee *after* February 28 is \$40.00/per person (*RECEIVE YOUR \$5.00 DISCOUNT BY REGISTERING TODAY!*)

• Make checks payable to: Chapter 7 IRWA

Questions about this meeting?

Please call Norman G. Thomas, ASA, SR/WA: 734 422 5353 / phone • rstnorm@sbcglobal.net / email

Please reserve space for the following:

Name(s): _____

Company/Agency: _____ **number of attendees:** _____
 _____ **@ \$35./ea=** _____ **total:** _____
Phone Day: _____ **Phone Nite:** _____



Greetings Fellow Members

Many of you have asked about the roster. Let me begin by stating on behalf of the entire Executive Board of Chapter 7, I apologize for the fact that publishing of the roster has been delayed. However, I have been informed that the roster is in production. Once proofreading is complete, it will be published and distributed. Each advertiser will receive a personal letter with additional details.

In the meantime, I ask all members to visit the IRWA International website: https://www.irwonline.org/ to update your personal information. If you have forgotten your password, or user name, click on the link for that and you will be notified by International with your access codes. (Please use these codes even if they appear incorrect. Once you log in, you may change and update your personal profile). This is a perfect time to correct mailing or email addresses, spelling errors or other information.

In keeping with President Roth's address this month, I invite anyone with suggestions to improve this newsletter to contact me. In fact, you may contact me with any suggestions, or comments, which may better serve the members, or improve this organization whether related to the newsletter, or otherwise.

The purpose of this newsletter is to inform and serve the membership in all matters related to disciplines of the IRWA. It also recognizes our members in appropriate ways.

Finally, let me remind you of *the schedule change for the March meeting: March 7th, Wednesday*, and invite all of you to attend. See you there!

Michael A Oakes, Editor
maoakes@cmsenergy.com

International Right of Way Association Michigan Chapter 7

2007 Executive Board

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President, International Director

Andrew M. Reed
President-Elect, International Director

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Vice President & Program Chair

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Laura K. Southwell, R/W-AC
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& Education Certification

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Education

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Recognition & Fall Seminar

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Roster

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Jeffrey L. Jones, SR/WA
Nominations

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Website

Professional Development

Mary Anne Marr, SR/WA

Class of 2007

Jeffrey L. Jones, SR/WA

Class of 2008

Patricia A. Petitto, SR/WA

Class of 2009

The following is a synopsis of the:
IRWA – MICHIGAN CHAPTER 7 – EXECUTIVE BOARD MEETING
Thursday, Feb. 1, 2007

CALL TO ORDER – 9:38 am

INTRODUCTION OF OFFICERS

READING AND APPROVAL OF THE MINUTES

TREASURER'S REPORT - approved

UNFINISHED BUSINESS: Roster – Status of the 2007 roster was discussed.
Newsletter, Advertising, Quality – Mike Oakes will invoice for the 2007 newsletter advertising.
Discussion on how to get more information in the newsletter

OFFICERS REPORTS:

President & Int'l Dir.- Dick Roth, R/W-AC; Pres. Elect. & Int'l Dir. - Andy Reed;
Vice Pres. – Norm Thomas, SR/WA; Secretary – Laura Southwell, R/W-RAC;
Treasurer – Kim Tassen; Assist. Sec.-Treas. – Paul Sander, SR/WA

COMMITTEE REPORTS: International; Chapter

NEW BUSINESS: Roster – Tim Davis has agreed to take over the roster for 2008 and will present a plan to the Board at the April 5, 2007 meeting on how to get the 2008 roster to members in a timely fashion

ADJOURNMENT – 12:00 noon

Every man owes some of his time to the upbuilding of the profession to which he belongs.

–Theodore Roosevelt

submitted by: Dick Roth, Michael Oakes, Laura Southwell



president's chapter message
Richard W. Roth

Welcome to IRWA Michigan Chapter 7 for 2007! We've started our 53rd year, and as always have great expectation for the coming year.

I would like to congratulate Val Lafferty, SR/WA for her leadership this past year. She passed the gavel to me with the Chapter in great condition. I would like to thank the members of the Chapter for allowing me the opportunity to serve as President and lead us through 2007.

As most of you know, we had our installation banquet on January 12, 2007 at Weber's Inn in Ann Arbor. The evening went very smoothly in no small part due to the planning of Alicia Worthley, SR/WA. Thanks Alicia! I am sure I'll be repeating that phrase more than once in this column before the year is over. I also want to thank the evenings sponsors, PHILLIP F.GRECO TITLE CO. and APPRAISAL ASSOCIATES, INC. As always, we are grateful for our corporate sponsors.

As I stated earlier the Chapter is in such good shape. Chapter 7 is strong financially, it has a history of good leadership, and has a strong base of active members from which to draw new executive board members. Unfortunately, this seems to be taken for granted by many of our members. But, I can assure you that not every chapter is as fortunate. Some barely have enough funds to put on a meeting, others recycle their officer positions yearly. It takes a continued effort to maintain the health of our Chapter.

I do have some concerns for our chapter as we move forward: First, education has been the primary means of making money for the chapter. However, with the changes that are taking place at the international level, I believe it is going to be very difficult to make much of a profit on any course within a few years. This means that; A) we are going to have to make money in other ways, or B) reduce expenses. In other words, I believe the chapter is facing a period of financial transition.

Secondly, we did not get a roster published last year, and that is not acceptable.

Finally, I believe we can improve the content of this newsletter.

So, what do I want to accomplish this year?

I want all of us, from the officers and committee members to the general membership, to think about how the Chapter can improve. I know the officers and committee members are all volunteers and many are only in a position for one or two years and then move on. Many times it's easier to just do what the last person did than to make changes. The problem is the individuals move on, but the organization stands still at best, and in all likelihood, declines. Let us keep our Chapter going forward!

I want the board to consider ways to improve our membership meetings. This may include accepting credit cards for payment, assuring continuing education credit and cutting the costs of the meetings, as examples.

We need to review the whole process of how we keep our membership informed, i.e., newsletter, roster, website. It is not my goal to make changes for the sake of change. I do not care if a single change is made this year, but I do hope, by the end of this year, we will have recommendations for the future. We also have to start planning a first class Region Forum for spring 2008.

The Executive board needs the help of all members from ideas for speakers, to articles for the newsletter. Ideas can be presented at any board meeting, or passed along to any officer or committee member. Speakers names should be passed along to Norm Thomas, SR/WA: rstnorm@sbcglobal.net and newsletter articles or other content should be forwarded to Mike Oakes, Newsletter Editor: maoakes@cmsenergy.com.

I look forward to working with everyone this year. *Please make a note of the schedule change:* our first General Membership Meeting is **Wednesday, March 7**, at Weber's Inn, Ann Arbor. See you there!



Congratulations!

New Member at Large

Mike Odette has been invited to join **Ed Bradley** as a Member at Large of the International Asset Management Committee.

Way to go, Mike! Keep us posted.

Pipeline magazine reports:

Atwell-Hicks is one of the nation's largest and fastest-growing land development consulting firms and was named to the *Zweig Letter Hot Firm List* again for 2006, and was one of only three to be named for the seventh consecutive year!

The *Zweig Letter* recognizes and evaluates architecture, engineering and environmental consulting firms. Atwell-Hicks' ranking rose from No. 26 to No. 9 on the Hot List with sales growth totaling 128 percent.

Our congratulations to Atwell-Hicks and their lucky clients!



Committee Report:
Continuing Education and Asset Management

Continuing Education Certification: We are

attempting to get CE credit for the May general meeting, and thereafter.

Asset Management: IRWA Chapter 7 is invited to participate in an Asset Management Conference being presented by Lawrence Institute of Technology this summer at a date to be determined. Please see either Mike Odette or Paul Sander if you or your firm/organization are interested in being either a presenter, panel member or on the sponsor teams for the event. This will be the first annual event and is expected to continue in the future, so charter partners are needed to join LTU, MDOT, SEMCOG, and others in our leadership in this area.

*submitted by: Michael Odette
odettem@michigan.gov*



at right: taking their oaths of office from
Jeff Jones and below: all lined up in order

Your 2007 leadership team (left to right):
Dick Roth / President
Andy Reed / President-Elect;
Norm Thomas / V.P. & Program Chair;
Kimberly Tassen / Treasurer;
Laura Southwell / Secretary;
Paul Sander / Asst. Sec't-Treasurer;
Pat Petitto / Professional Dev. Chair, 2009



Ann Arbor, MI • January 12, 2007

Annual Dinner Meeting & Installation of Officers



above left: a trio of photos of
pre-dinner fellowship

near right:

Dick and Val exchange the
accoutrement of office and
share a laugh with the audience
about the official "spittoon"
and briefcase





Dorothy Boone is a Development Manager for the City of Lansing. Her job duties include managing federal community development block grant programs, real estate sales, acquisitions and development activities, and supervising a staff of 10. Previously, Dorothy was the Director of Supportive Housing for Michigan State Housing Development Authority for 33 years. She is married to Ernie Boone, a retired Director of Delinquency Services for the State of Michigan and currently a Journalism instructor and writer at MSU. They have 4 children: Ernie II, 37, Omari, 28, Chad, 24, and Adia, 22 and are grandparents to Sydney and Symone Boone. Dorothy enjoys entertaining, traveling, home & garden projects, dogs, MSU sports, photography, painting and genealogy. She volunteers with Habitat for Humanity and is a volunteer youth entrepreneurship instructor.

(our apologies to both Dorothy and Carla Eno for the misidentification in the last issue)



Andy Reed is the Owner/Proprietor of Andrew Reed & Associates, Inc. in Berkley. Andy joined the IRWA as a result of researching various appraisal organizations for professional development and to better serve his clientele. With many of his assignments involving condemnation, he chose the IRWA. Andy is the current President Elect of Chapter 7 and served as V. P./Program Director in 2006.

In 2002, Frank Del Vecchio approached Andy about filling a vacancy on the Executive Board of Chapter 7. According to Andy, "I was humbled and gladly accepted." Before being approached, he had asked then-President Lynn Hall about being more active in the Chapter. As she later told him "Be careful what you ask for..."

In response to the question "What does the IRWA mean to you" here is Andy's Response in his own words, "I would say that the diversity of people and professions within our chapter and International make IRWA the most personally and professionally beneficial organization to which I have ever belonged. The combination of professions under the ROW umbrella makes for practical continuing education on a daily basis. Also, I feel the educational offerings and membership meetings are 'second to none' in terms of other, similar professional organizations."

Andy was born in Flint, raised in Grand Blanc and now resides in Troy with his wife, Jennifer and two children, Diane, 10 and Michael, 6. When he is not appraising or serving IRWA Chapter 7, he enjoys golf, fishing, lacrosse, travel and watching any and all sports. He also enjoys his "second job" as Girls Lacrosse Coach in Bloomfield Hills.



left: Dick Roth, Incoming President outlines his agenda

above: Dick receives his President's pin from Marilyn Roth

below: Val Lafferty recounts her year in her Outgoing President's address



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Use this handy coupon, make checks payable to: IRWA – Michigan Chapter 7, include your advertisement or business card and mail to the editor: Michael A. Oakes • Consumers Energy Co., Real Estate Appraisal One Energy Plaza, EP7-443 • Jackson, MI 49201

Any Questions? Please contact Michael :
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This is your chance to get your company's name in front of IRWA members and support Chapter 7! It's a win-win situation!

Here are the 2007 Advertising rates for *The Great Lakes State•ment* and the 2007 Chapter 7 Roster. Pre-paid advertising will be carried over to the 2007 Roster at no additional charge due to the delay in publishing of the 2006 edition. Please mark the box next to the item desired and include the business advertisement or business card (updated if necessary) with your order along with your payment. Please return your order no later than March 9, 2007 (unless it is for a one-time ad) New ads added later may be pro-rated per number of issues.

For Website ads: please check with Lynn Hall: lhall@ellexco.com

All ads subject to editorial approval. Michigan Chapter 7 accepts roster advertising related to the Right of Way profession. Neither the acceptance nor the publication of any such advertising constitutes an endorsement, recommendation or warranty of the advertiser on the part of Chapter 7, its officers and/or its committee members.

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IRWA Course SRWA

SR/WA Review Study Session

April 23 – 24, 2007 • 8AM-5PM • 2 Days

Class Location: Weber's Inn • Ann Arbor, MI

All class attendees *must* be SR/WA candidates. Candidate forms are available on the IRWA website: irwaonline.org. Candidate application should be mailed

to Mary Anne Marr, SR/WA the 2007 Professional Development Committee Chair. Please contact Coordinator: Jeff Jones, SR/WA with additional questions.

Registration Fees - Members Only: Early Registration: \$400. After 03/30/2007: \$425. Exam Fee: \$100.

Course Description: This seminar is designed to prepare Candidates for taking the SR/WA comprehensive examination by reviewing the seven (7) core disciplines in the right of way profession: Engineering, Law, Negotiation, Valuation, Environment, Relocation, and Asset Management. The Comprehensive Exams (U.S. version), will be administered at the conclusion of the review session. Although not required, students are encouraged to take the examination at the conclusion of the study session. The completion of the education experience or core course requirements do not have to be completed in order to sit for the SR/WA examination. **IMPORTANT:** The attendance at this Seminar does not guarantee successful completion of the SR/WA examination.

Facilitator: David E. Burgoyne, ASA, SR/WA

Coordinator: Jeffrey L. Jones, SR/WA • Road Commission for Oakland County
2420 Pontiac Lake Rd. • Waterford, MI 48328
248 858 4783 /phone • 248 858 7607 /fax • jjones@rcoc.org /e-mail

IRWA Course 409

Integrating Appraisal Standards

May 11, 2007 • 8AM – 5PM • 1 Day

Class Location: Weber's Inn • Ann Arbor, MI • 800 443 3050 / phone

Registration Fees: Early Registration: \$255./Member • \$320./Non-Member
After 04/18/2007: \$280./Member • \$345./Non-Member
Course Tuition Includes: Participant's manual; USPAP Text

Materials Not Included With Tuition: Right of Way Textbook (recommended), Real Estate Dictionary (recommended)

Course Description: Designed for appraisers and agency staff who are familiar with appraising subject to agency rules and the USPAP. This course will serve as a practical guide and assist students in identifying and correctly employing current Federal Agency Appraisal Standards, terminology and concepts. This course will also clarify assignments for agency staff and outside consultants and help industry practitioners utilize and apply appraisal standards uniformly while meeting USPAP and other relevant requirements.

Facilitator: Frank Cirillo, SR/WA (course Author)

Coordinator: Patricia A. Petitto, SR/WA • Greenstar & Associates, LLC
4840 N. Adams Road, Suite #183 • Rochester, MI 48306
248 342 6640 /phone • 248 526 5131 /fax • petittopa@aol.com /e-mail

Four Ways to Register for any IRWA Class:

- **Online:** www.irwaonline.org • **Fax:** 310-538-1471
- **Phone:** 310 538 0233 x138 • **Contact Class Coordinator**

Accommodations for either class: are available at special group rates. Please contact hotel directly & mention IRWA. **Weber's Inn** • 3050 Jackson Road • Ann Arbor, MI 800 443 3050 / phone

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The Great Lakes State•ment is a publication for the members of Michigan Chapter 7 of the International Right of Way Association (IRWA). Stories and articles of interest are encouraged. Please forward your submissions to:

Michael Oakes, Newsletter Chair
517 788 2332
maoakes@cmsenergy.com
Linda M. Polo, Polo Design
Art Director/Editor
Impolo@aol.com

Submissions for the May newsletter due by:

April 10, 2007

For information on IRWA Michigan Chapter 7, please contact the Secretary:
Laura K. Southwell, R/W-RAC
734 327 6694
southwell@wcroads.org

February 2007
vol. 53 • no. 01

Verne Cappell
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Address Correction Requested

IRWA Michigan Chapter 7 • 2007 Schedule

*** Wednesday March 7	9:00AM	General Membership Meeting	Weber's Inn / Ann Arbor
*** Note the Date ***		• Schedule Change!!!	
April 5	10:00AM	Board Meeting	Orchard, Hiltz & McCliment Livonia
May 4 & 5		Spring Region Forum	Columbus, OH
May 10		General Membership Meeting	Ford Motor Co. / Dearborn
June 7	10:00AM	Board Meeting	Commonwealth & Assoc., Inc. Jackson
June 17-20		International Education Conf.	Sacramento, CA
August 2	9:30AM	Board Meeting	W.C.R.C. / Ann Arbor
September 26-28		Fall Seminar	Inn at Bay Harbor / Petoskey
September 27	5:00PM	Board Meeting	Inn at Bay Harbor / Petoskey
October TBA		Fall Region Forum	Niagara Falls, NY
November 8		General Membership Meeting	MDOT / Lansing
December 6	9:30AM	Board Meeting	W.C.R.C. / Ann Arbor

Save these dates!
CLIP & SAVE
These are the dates & locations you need to know for 2007!