



April 2006
vol. 52 • no. 02

**Michigan Chapter 7 and
Ontario Chapter 29 (Toronto, Canada)**

**Joint General Membership Meeting
Wednesday, April 26th 2006**

**Comerica Park, Tiger Den
2100 Woodward Avenue • Detroit, MI**

The Tiger Den in Comerica Park is located off Montcalm Street. Parking is available in **Lot 3** on Montcalm and Witherell

- 8:15-9:00AM – Registration
- 9:00-9:30AM – **Welcome**, Chapter Presidents Business Meeting
- 9:30-10:30AM – **Kris Wisniewski**, MDOT *Community Building – A Mitigation Strategy following Eminent Domain*
- 10:30-10:45AM – **Break**

10:45-11:45AM – **Mohammed Alghurabi**, MDOT (with MTO representative TBD), *Detroit River International Crossing Partnership*

12NOON-1:00PM – **Lunch Buffet** choices include carving stations and salad stations

1:00-2:00PM – **Shane Rayman**, Solicitor, *Ontario Expropriation Law, Major Public Projects and Announcements and Secondary Impacts*

2:00-3:00PM – **Valuation Round Table – Questions and Answer Session**
What Makes a Market? Assemblies and their Affect on Value

cost: Advance reservations **received by April 17, 2006:** \$45.U.S./per person.
Registration Fee received after April 17th or at the door: \$55.U.S./per person.

Send checks (payable to IRWA Chapter 7) to Andrew Reed or if you have additional questions about this meeting or menu, please contact:

Andy Reed, Andrew Reed & Associates, Inc., • 2770 Coolidge Hwy., Berkley, MI 48072
248 547 4350/phone • REEDANDASSOCIATES@EARTHLINK.NET



**-Joint General
Membership
Meeting**

When:

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Where:

Comerica Park, Tiger Den
2100 Woodward Avenue •
Detroit, MI

Cost:

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**must be received by
April 17, 2006**

\$55.U.S./per person
– after April 17 and at door

Registration Information / Reservation Form:

Cost: \$45.U.S./per person – **must be received by April 17, 2006**
Registration Fee *after April 17* and at door is \$55.U.S./per person
– receive your \$10.00 discount by registering TODAY!

Questions about this meeting? Please call Andy: 248 547 4350 • REEDANDASSOCIATES@EARTHLINK.NET

Please reserve space for the following:

Name(s): _____

Company/Agency: _____ **number of attendees:** _____
 @ \$45./ea= _____ **total:** _____

Phone Day: _____ Phone Nite: _____

International Right of Way Association Michigan Chapter 7

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Doug Hodge
A. K. Smith
Valuation

Laura K. Southwell, R/W-AC
Nominations

Lynn P. Hall, SR/WA
Website

Professional Development

Roland B. Cilke, SR/WA

Class of 2006

Mary Anne Marr, SR/WA

Class of 2007

Jeffrey L. Jones, SR/WA

Class of 2007

Every man owes some of his time to the upbuilding of the profession to which he belongs.

-Theodore Roosevelt

MEMBER spotlight

Meet **Michael Odette**, in his own words:

I work for the MDOT Metro Region Project Development Section, in the Real Estate Unit. We are responsible for the real estate and Right of Way needs within Wayne, Oakland, Macomb and St. Clair Counties.



I'm a graduate of Michigan State University and George Washington University; and will enter Lawrence Technological University's Civil Engineering program shortly in support of planned graduate studies in Engineering and Public Policy at the University of Michigan.

I completed the United States Coast Guard (USCG) Academy Leadership and Management School, contributing to the work of the Coast Guard and Homeland Security duties since 9/11. I was awarded the USCG Commandant's Letter of Commendation Medal and a Unit Commendation for my work since 9/11. I still serve as a permanent Auxiliary aviation officer and Air Observer with the Homeland Security/Border Security patrol team. They have "encouraged" me to become a pilot/trainee, which I currently am.

The main interaction between my MDOT duties and my IRWA member involvement and committee duties is with regard to my work with Asset Management. With the substantial completion of the Interstate Highway system, our work is turning gradually, but steadily, towards improved efficiencies and management of our existing miles of highway transportation system. It is an exciting task, and the IRWA and my congenial and knowledgeable fellow ROW professionals add meaning and fun to what, to me, appears on most days to be noble work.

With luck, and some skill, the future will bring an improved transportation system to our children and grandchildren, with improved access and quality of life from our efforts. The IRWA helps to set the high standards and professional support and training to make that vision a reality in our lifetime.

The Executive Board approved our latest new member on March 3, 2006:

Kelly Ramirez

Relocation Specialist and Local Agency Coordinator
Michigan Department of Transportation
7050 W. Saginaw Hwy, Suite 3
Lansing, MI 48917
Office Phone 517 373 4135
Office Fax 517 373 2209
Email Address Ramirezk@michigan.gov

Congratulations and Welcome to IRWA Michigan Chapter Seven.

*Submitted by Julie Sandzik
Membership Committee Chair*

WELCOME new members



president's chapter message
Valerie Ferrero Lafferty

Over the years, people have asked me what the International Right of Way Association does and what is a right of way, anyway! Coming from a background in real estate, I see it primarily as the point where public and private interests meet. Instead of being something easily identifiable like an association of dentists or realtors, the IRWA is amazingly complex. First, it's an umbrella of professions and disciplines... transportation, utilities, local government, engineering, State and Federal administrative oversight, valuation, acquisition, etc. Second, IRWA is more verb than noun – it has more to do with a process and fosters collaborative best practices and joint problem solving. Third, because it is a process, it's more dynamic than the typical organization, or at least that's my bias. This underscores the heavy emphasis our chapter has on education, communication and professional designations. Finally, IRWA has a heavy social responsibility. Converting private property rights into public ones, with all the foundational constitutional issues and protections, not excluding the secondary effects of economical use of tax payer dollars and everything else attendant, is simply nothing to sneeze at! So for all the brave hearts out there, thanks for keeping the faith. Let's continue to work together!

Congratulations to Program Chair Andy Reed from Andrew Reed Associates for putting together a dynamic program at a wonderful facility in Lansing last month. The speakers were superb. MSU's Henry Center offered first rate facilities including a gourmet lunch with a beautiful view of MSU's expansive Forest Akers golf courses! Thank you also to Michael Odette, from MDOT Metro Region, for handling our education certification for continuing education for real estate brokers and appraisers. It should be noted that while we generally cannot guarantee the State will approve our General Membership meetings for continuing ed credit, in most cases they have approved all or most of the hours covered by our speakers.

Last but not least, we were glad to have Jim Aiello from HRC join us for his first meeting as a new member (his picture is on page 4). Julie Sandzick, membership chair from the Road Commission of Oakland County reminds those attending their first General Membership meeting as a new member, that they are our chapter guests for lunch.

Please join us Wednesday April 26th in Detroit for our program devoted to Crossings. We are very pleased to be part of this cooperative effort with our Canadian neighbors. For the first time in several years we are having a joint meeting with the Ontario Chapter of IRWA to explore issues relative to eminent domain and expropriation with speakers from Michigan Department of Transportation and the Ontario Ministry of Transportation to talk about a new border crossing between our countries. You won't be disappointed!

Introducing the 2006 MDOT Director's Award!

Only seven very special people were selected to receive MDOT's highest honor this year – the Director's Award. This year's winners were chosen by a panel of former Director's Award recipients in 10 possible job classifications. And, in the Professional,



Congratulations!

Non-Supervisor/Non-Specialist category, the winner is (*drum roll please*) ...our very own Asset Management and Education Certification Committee Chair, **Michael Odette**, a property analyst for Real Estate in the Metro Region.

Mike's response includes, "While this is a high honor to me, I believe it is also a high honor to everyone who has mentored, guided, worked with me, and generally put up with me in every possible way. Interestingly, this award, consisting of various plaques and certificates, also comes with a Lighthouse. This symbol of guidance and safety will mean much to my Coast Guard shipmates. I hope to be more and more deserving of the symbol and this honor as we continue to serve together in this time of great need. Guide on me while I am standing this watch... let's get it done."

Our congratulations go out to Mike! We've also spotlighted him on page 2, to the left.



Davis Earns SR/WA

Tim Davis from Commonwealth Associates has successfully completed all the requirements and receives his SR/WA designation from Professional Development Chair, Roland Cilke of White Pine Land Company. (Thanks for traveling all the way from Traverse City for the presentation, Roland!)

Congratulations, Tim!!!

*The James B. Henry Center For Executive Development
Michigan State University • East Lansing, MI*



CLOCKWISE FROM ABOVE:

- MSU Law Professors
Andy Candaub
Mary Bedikian
- Great Lakes Gas Transmission
Gail Konik
Joel Muelhausen
- Chapter 7 V. P.
Andy Reed



ABOVE Jim Aiello, an Associate at Hubbell, Roth, & Clark, Inc., chats with Val Lafferty, at his first meeting as a new member

RIGHT A good turn-out of meeting attendees at the lovely Henry Center For Executive Development at Michigan State University in East Lansing





What is FAU??

As another example of Michigan chapter 7 people getting around, this photo was taken at the Federal Agency Update in Washington, DC with Jeff Jones, current IRWA President Dan Beardsley in the middle and Dave Maturen.

The FAU was held in DC in February, but may be held in the Dallas area next year. Both of the local guys were there as Committee Vice Chairs. Jeff, representing Local Public Agency and Dave for the Valuation committee.



**A New Way
to Advertise!**

A New Way to Support Chapter 7

*The Michigan Chapter 7 Website has begun
a new advertising program!*

For only \$25 your company can have a link on an advertiser's page on the Michigan Chapter 7 website for the year, and it links directly to your company website!

If you are interested in your firm having a website link, please send information to Lynn Hall at lhall@elexco.com. The information should include the company name, address, phone/fax, your website address and if desired, a small logo.

All ads subject to editorial approval. Michigan Chapter 7 accepts roster advertising related to the Right of Way profession. Neither the acceptance nor the publication of any such advertising constitutes an endorsement, recommendation or warranty of the advertiser on the part of Chapter 7, its officers and/or its committee members.

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All classes scheduled by the IRWA are subject to cancellation. Although every effort is made to run each class as scheduled, occasionally a class must be cancelled due to insufficient enrollment or unavailability of instructor. Payments made to IRWA, for tax purposes, are not deductible as charitable contributions; but may qualify as a usual and necessary business expense.

Course #800

Principles of Real Estate Law

MAY 1-2006 • 8AM – 5PM

Advance Registration:
Member/\$370. – Non-Member/\$475.
Late Registration:
Member/\$385. – Non-Member/\$490.

This introductory level course provides novice employees basic right of way information, and experienced employees a broader perspective on legal issues and applicable law. Topics include: real property law, specific real estate contracts, contract law, tort law, land-use controls, and condominium/common ownership interest.

Weber's Inn

3050 Jackson Road • Ann Arbor, MI 48103
Accommodations: 734 769 4743

Instructor: Raymond O. Howd

Course #400

Principles of Real Estate Appraisal

MAY 3-4, 2006 • 8AM – 5PM DAILY • 2 DAYS

This is a designated CORE COURSE that will **not be cancelled in the event of low enrollment**

This course introduces the principles of real estate appraisal and is also a refresher course for experienced right of way professionals desiring to maintain their appraisal abilities. Topics include: types and uses of appraisals, types of value, "highest and best" use analysis, area and site analysis, reconciliation and final value, sales comparison approach, cost approach, income capitalization approach, introduction to partial acquisitions, determination, market analysis, and economic principles.

Weber's Inn

3050 Jackson Road • Ann Arbor, MI 48103
Accommodations: 734 769 4743

Instructor: David Burgoyne, SR/WA

Course #603

Understanding Environmental Contamination in Real Estate

**WEDNESDAY, SEPTEMBER 27, 2006
8AM – 5PM DAILY**

This recently revised course is geared towards right of way professionals who may face the issue of contaminated properties. It focuses on causes, effects and remedies of environmental contamination. Topics include behavior of contaminants in the environment, environmental liabilities and auditing processes, underground storage tank removal, and contamination assessment, cleanup and closures.

The Lake View Hotel
Mackinac Island, MI

Instructor: Fred Walasavage

Just a reminder: Course 603 is offered in conjunction with the Fall Seminar

details in our next issue!

Late Breaking Class News:

Course 801 United States Land Titles has been scheduled for August 14 and 15, 2006 with instructor, Ray Howd. The course will be held at the Holiday Inn Express, 4350 Pontiac Lake Rd., near M-59, in Waterford.

Watch for brochures for these and other upcoming courses or, for more information, please contact Class Coordinator(s):

Jeff Jones, SR/WA – RCOC • 248 858 4783 • jjones@rcoc.org

Pat Petitto, SR/WA – City of Troy • 248 524 3376 • petittopa@ci.troy.mi.us

Jeanine Myers – Commonwealth Associates, Inc. • 517 788 3000 • jpm Myers@cai-engr.com



...from the Transportation Committee

Gloria Jeff has left the Michigan Department of Transportation(MDOT) to become the Transportation Chief for the City of Los Angeles. Kirk Steudle is now the Director of the MDOT. Kirk was the Deputy Director for Gloria Jeff in the MDOT.

*Submitted by Paul E. Sander, SR/WA
Metro Region Appraisal Manager, Transportation Committee Chair*

...from the Valuation Committee

- The present addition of USPAP has been extended to June 30, 2006. USPAP 2006 will be effective July 1, 2006 and will be effective to December 31, 2007. The 2008 addition is currently planned to be a two year edition.
- Senate Bill 1016 was introduced in January to update the Michigan law to the proposed Appraisal Foundation 2008 Appraisal licensing standards. It has been referred to the Senate Committee on Economic Development, Small Business and Regulatory Reform. At this writing it has not yet been taken up by the committee. The full text of the bill is available in PDF at: [http://www.legislature.mi.gov/\(adphpw55iwxoe245q0mhcqfq\)/mileg.aspx?page=home](http://www.legislature.mi.gov/(adphpw55iwxoe245q0mhcqfq)/mileg.aspx?page=home)
- IRWA is currently reviewing all of the appraisal courses. A new course, 409 Integrating Appraisal Standards, has recently been introduced. This course will acquaint appraisers and staff with how to manage USPAP and the current Federal Agency Appraisal Standards.

*Submitted by Ken Smith
Valuation Committee Chair*

The **Great Lakes State•ment** is a publication for the members of Michigan - Chapter 7 of the IRWA. Stories and articles of interest are encouraged. Please make your submissions to:

Michael Oakes-, Newsletter Chair
517 788 2332

MAOAKES@CMSENERGY.COM

Linda M. Polo, Polo Design

Art Director/Editor

LMPOLO@AOL.COM

Submissions for the
July newsletter due by:

June 9, 2006

For information on IRWA Michigan
Chapter 7, please contact the
Secretary:

Laura K. Southwell, R/W-RAC,
734 327 6694

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April 2006
vol. 52 • no. 02

Verne Cappell

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*Address
Correction
Requested*



Reserve Today for BEST Selection!
Book Fall Seminar Rooms Early

The Lakeview Hotel on Mackinac Island is a wonderful, historic hotel and they have a wide variety of room styles. Early room reservations are strongly advised for the 2006 Fall Education Seminar. The Class, Seminar Registration & Welcome Reception will be held on September 27, with the Seminar starting at 8:00 am on the 28th and conclude at noon on Friday the 29th. Rooms are \$110 per night, single or double, plus taxes.

Please call as soon as possible for the best room selection:
1 800 213 7077 ask for Jean and mention International Right
of Way Association - 2 nights minimum stay as deposit.

Questions about the Seminar?

Please contact Alicia Worthley SR/WA at worthleya@aol.com

If you have questions about the recently revised Course 603,
Understanding Environmental Contamination in Real Estate
contact: Pat Petitto SR/WA, petittopa@ci.troy.mi.us.com

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